

# **Development Capital Bank**

## **Financial statements**

*for the year ended 31 December 2014  
with independent auditors' report*

## Contents

### Independent auditors' report

### Financial statements

Statement of financial position .....	1
Statement of comprehensive income.....	2
Statement of changes in equity.....	3
Cash flow statement .....	4

### Notes to the financial statements

1. Principal activities .....	5
2. Basis of preparation.....	5
3. Summary of accounting policies .....	6
4. Significant accounting judgments and estimates .....	18
5. Cash and cash equivalents .....	18
6. Trading securities .....	19
7. Amounts due from credit institutions.....	19
8. Loans to customers .....	19
9. Property and equipment .....	21
10. Taxation.....	21
11. Other assets and liabilities.....	22
12. Amounts due to credit institutions.....	23
13. Amounts due to customers.....	23
14. Debt securities issued .....	23
15. Equity .....	24
16. Commitments and contingencies.....	24
17. Net fee and commission income.....	25
18. Net losses from revaluation and operations with financial assets at fair value through profit or loss.....	25
19. Other income.....	26
20. Personnel and other administrative expenses.....	26
21. Risk management.....	26
22. Fair value of financial instruments .....	33
23. Maturity analysis of assets and liabilities .....	36
24. Related party disclosures .....	38
25. Capital adequacy.....	39

## Independent auditors' report

To the Shareholders and Board of Directors of  
Development Capital Bank

We have audited the accompanying financial statements of Development Capital Bank (the "Bank"), which comprise the statement of financial position as at 31 December 2014, and the statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

### *Management's responsibility for the financial statements*

Management of the audited entity is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' responsibility*

Our responsibility is to express an opinion on the fairness of these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing audit procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The audit procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Bank as at 31 December 2014, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.



9 June 2015

Moscow, Russia

**Statement of financial position****As at 31 December 2014***(Thousands of Russian rubles)*

	<i>Notes</i>	<b>2014</b>	<b>2013</b>
<b>Assets</b>			
Cash and cash equivalents	5	1,809,340	3,271,509
Trading securities	6	603,457	1,732,699
Amounts due from credit institutions	7	92,186	456,135
Derivative financial assets		–	898
Available-for-sale investment securities		120	159
Loans to customers	8	10,855,715	11,197,196
Property and equipment	9	36,154	42,433
Current income tax assets		3,882	–
Other assets	11	68,546	47,585
<b>Total assets</b>		<b>13,469,400</b>	<b>16,748,614</b>
<b>Liabilities</b>			
Amounts due to credit institutions	12	1,210,430	4,373,681
Derivative financial liabilities		–	2,047
Amounts due to customers	13	4,696,814	4,877,299
Debt securities issued	14	626,490	1,392,773
Current income tax liabilities		–	2,854
Deferred income tax liabilities	10	724,756	651,504
Provision for contingencies	16	385,000	–
Other liabilities	11	30,461	14,902
<b>Total liabilities</b>		<b>7,673,951</b>	<b>11,315,060</b>
<b>Equity</b>			
Share capital	15	3,053,865	3,053,865
General reserve		307,243	307,243
Retained earnings		2,434,341	2,072,446
<b>Total equity</b>		<b>5,795,449</b>	<b>5,433,554</b>
<b>Total equity and liabilities</b>		<b>13,469,400</b>	<b>16,748,614</b>

Signed and authorized for release on behalf of the Management Board of the Bank

Dmitry V. Klushin



Chairman of the Management Board

Tatiana V. Dorovskikh

Chief Accountant

5 June 2015

*The accompanying notes are an integral part of these financial statements.*

**Statement of comprehensive income****For the year ended 31 December 2014***(Thousands of Russian rubles)*

	<b>Notes</b>	<b>2014</b>	<b>2013</b>
<b>Interest income</b>			
Loans to customers		1,454,817	1,399,307
Amounts due from credit institutions		57,744	90,691
		<b>1,512,561</b>	<b>1,489,998</b>
Trading securities		76,461	159,168
		<b>1,589,022</b>	<b>1,649,166</b>
<b>Interest expense</b>			
Amounts due to credit institutions		(127,985)	(216,864)
Amounts due to customers		(78,975)	(89,148)
Debt securities issued		(50,639)	(90,279)
		<b>(257,599)</b>	<b>(396,291)</b>
<b>Net interest income</b>			
		<b>1,331,423</b>	<b>1,252,875</b>
Allowance for loan impairment	8	(1,154,897)	(251,304)
<b>Net interest income after allowance for loan impairment</b>		<b>176,526</b>	<b>1,001,571</b>
Net fee and commission income	17	58,270	49,351
Net losses from revaluation and operations with financial assets at fair value through profit or loss	18	(55,822)	(16,483)
Net losses from translation of assets and liabilities denominated in foreign currencies and from operations with foreign currencies and foreign exchange derivatives:			
- dealing		624,642	(50,232)
- translation differences		572,116	243,684
Loss on initial recognition	8	(172,735)	(30,459)
Charge of provision for contingencies	16	(385,000)	-
Other income	19	9,060	8,872
<b>Non-interest income less expense</b>		<b>650,531</b>	<b>204,733</b>
Personnel expenses	20	(224,144)	(228,151)
Depreciation and amortization	9	(6,792)	(8,487)
Other administrative expenses	20	(141,016)	(130,274)
<b>Profit before income tax expense</b>		<b>455,105</b>	<b>839,392</b>
Income tax expense	10	(93,210)	(167,640)
<b>Profit for the year</b>		<b>361,895</b>	<b>671,752</b>
Other comprehensive income for the year, net of tax		-	-
<b>Total comprehensive income for the year</b>		<b>361,895</b>	<b>671,752</b>

The accompanying notes are an integral part of these financial statements.

**Statement of changes in equity****For the year ended 31 December 2014***(Thousands of Russian rubles)*

	<i>Notes</i>	<i>Share capital</i>	<i>General reserve</i>	<i>Retained earnings</i>	<i>Total equity</i>
<b>31 December 2012</b>		<b>3,053,865</b>	<b>307,243</b>	<b>1,400,694</b>	<b>4,761,802</b>
Total comprehensive income for the year		–	–	671,752	<b>671,752</b>
<b>31 December 2013</b>		<b>3,053,865</b>	<b>307,243</b>	<b>2,072,446</b>	<b>5,433,554</b>
Total comprehensive income for the year		–	–	361,895	<b>361,895</b>
<b>31 December 2014</b>		<b>3,053,865</b>	<b>307,243</b>	<b>2,434,341</b>	<b>5,795,449</b>

*The accompanying notes are an integral part of these financial statements.*

**Cash flow statement****For the year ended 31 December 2014***(Thousands of Russian rubles)*

	<b>Notes</b>	<b>2014</b>	<b>2013</b>
<b>Cash flows from operating activities</b>			
Interest received		1,591,626	1,640,340
Interest paid		(292,354)	(379,896)
Fees and commissions received	17	94,979	78,125
Fees and commissions paid	17	(36,709)	(28,774)
Gains less losses from trading securities		(32,220)	(27,675)
Realized gains less losses from dealing in foreign currencies		616,023	(50,856)
Other income received		9,060	8,872
Personnel expenses paid		(226,546)	(227,688)
Other administrative expenses paid		(141,430)	(130,027)
<b>Cash flows from operating activities before changes in operating assets and liabilities</b>		<b>1,582,429</b>	<b>882,421</b>
<i>Net (increase)/decrease in operating assets</i>			
Trading securities		1,093,571	(21,934)
Amounts due from credit institutions		383,403	(141,356)
Loans to customers		206,330	(337,034)
Other assets		23,986	1,249
<i>Net decrease in operating liabilities</i>			
Amounts due to credit institutions		(3,184,396)	(298,369)
Amounts due to customers		(1,282,280)	(2,228,017)
Promissory notes issued		(811,951)	224,984
Other liabilities		(1,344)	929
<b>Net cash flows from operating activities before income tax</b>		<b>(1,990,252)</b>	<b>(1,917,127)</b>
Income tax paid		(26,694)	(16,506)
<b>Net cash used in operating activities</b>		<b>(2,016,946)</b>	<b>(1,933,633)</b>
<b>Cash flows from investing activities</b>			
Purchase of property and equipment	9	(513)	(1,030)
<b>Net cash used in investing activities</b>		<b>(513)</b>	<b>(1,030)</b>
Effect of exchange rates changes on cash and cash equivalents		555,290	153,272
<b>Net decrease in cash and cash equivalents</b>		<b>(1,462,169)</b>	<b>(1,781,391)</b>
<b>Cash and cash equivalents, beginning</b>		<b>3,271,509</b>	<b>5,052,900</b>
<b>Cash and cash equivalents, ending</b>	5	<b>1,809,340</b>	<b>3,271,509</b>

The accompanying notes are an integral part of these financial statements.

(Thousands of Russian rubles)

## 1. Principal activities

Development Capital Bank (the "Bank") was formed on 3 August 1994 as Vizavi Bank under the laws of the Russian Federation, changed its name to Development Capital Bank in 2007 and operates as an open joint stock company. The Bank operates under a banking license issued by the Central Bank of Russia ("CBR") on 7 May 2015, as well as licenses of a professional securities market participant for brokerage, dealing and custody operations and a license for stock agency issued by the Federal Service for the Securities Market.

The documents for the state registration of amendments to the Charter of the Bank concerning the name of the Bank were sent to the Bank of Russia. On 27 April 2015, a record was made in the Unified State Register of Legal Entities concerning the state registration of amendments to the Charter of the Bank. The new name of the Bank in Russian is AO Bank "Razvitie-Stolica". The name of the Bank in English remains unchanged - Development Capital Bank.

The Bank extends loans, transfers payments in Russia and abroad, exchanges currencies and provides other banking services to its commercial and retail customers. Its head office is in Moscow. The Bank's registered legal address is Pozharsky per., 13, Moscow, Russia.

The Bank is a member of the obligatory deposit insurance system since 26 November 2008. The system operates under the Federal laws and regulations and is governed by State Corporation "Agency for Deposits Insurance". Insurance covers the Bank's liabilities to individual depositors in the amount up to RUB 1,400 thousand for each individual in case of business failure or revocation of the CBR banking license.

As at 31 December, the following shareholders owned more than 5% of the outstanding shares.

<b>Shareholders</b>	<b>2014</b> %	<b>2013</b> %
Rustem M. Teregulov	39.01	39.01
OOO "Softservice-R"	20.00	20.00
Tatyana A. Kharitonova	19.66	19.66
OOO "SPECTR-2001"	19.33	19.33
Other	2.00	2.00
<b>Total</b>	<b>100.00</b>	<b>100.00</b>

The Bank is ultimately controlled by an individual, Mr. Rustem M. Teregulov.

## 2. Basis of preparation

### General

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS").

The Bank is required to maintain accounting records and prepare its financial statements for regulatory purposes in accordance with Russian accounting and banking legislation and related instructions ("RAL"). These financial statements are based on these RAL accounting records and financial statements, as adjusted and reclassified in order to comply with IFRS.

The financial statements are presented in thousands of Russian rubles ("RUB"), unless otherwise indicated.

### Inflation accounting

The Russian economy was considered hyperinflationary until 31 December 2002. As such, the Bank applied IAS 29 *Financial Reporting in Hyperinflationary Economies*. The effect of applying IAS 29 is that non-monetary items, including components of equity, were restated to the measuring units current at 31 December 2002 by applying the relevant inflation indices to the historical cost, and that these restated values were used as a basis for accounting in subsequent periods.

### Going concern

The Bank's management prepared these financial statements based on the assumption that the Bank will operate as a going concern in the foreseeable future and that it neither intends nor has to liquidate or significantly curtail its activities, and, therefore, its liabilities will be duly discharged.



(Thousands of Russian rubles)

### 3. Summary of accounting policies

#### Changes in accounting policies

The Bank has adopted the following amended IFRS and interpretations effective for annual reporting periods beginning on 1 January 2014:

##### *Amendments to IFRS 10, IFRS 12 and IAS 27 Investment Entities*

These amendments provide an exception to the consolidation requirement for entities that meet the definition of an investment entity under IFRS 10. The exception to consolidation requires investment entities to account for subsidiaries at fair value through profit or loss. These amendments are not relevant to the Bank, since the Bank does not qualify to be an investment entity under IFRS 10.

##### *Amendments to IAS 32 Offsetting Financial Assets and Financial Liabilities*

These amendments clarify the meaning of "currently has a legally enforceable right to set-off" and the criteria for non-simultaneous settlement mechanisms of clearing houses to qualify for offsetting. These amendments had no impact on the Bank.

##### *IFRIC Interpretation 21 Levies (IFRIC 21)*

IFRIC 21 clarifies that an entity recognizes a liability for a levy when the activity that triggers payment, as identified by the relevant legislation, occurs. For a levy that is triggered upon reaching a minimum threshold, the interpretation clarifies that no liability should be anticipated before the specified minimum threshold is reached. IFRIC 21 had no impact on the Bank's financial statements as it has applied the recognition principles under IAS 37 *Provisions, Contingent Liabilities and Contingent Assets* consistent with the requirements of IFRIC 21 in prior years.

##### *Amendments to IAS 39 Novation of Derivatives and Continuation of Hedge Accounting*

These amendments provide relief from discontinuing hedge accounting when novation of a derivative designated as a hedging instrument meets certain criteria. The amendments are not relevant to the Bank, since the Bank has not novated its derivatives during the current period.

##### *Amendments to IAS 36 Recoverable Amount Disclosures for Non-Financial Assets*

These amendments remove the unintended consequences of IFRS 13 *Fair Value Measurement* on the disclosures required under IAS 36 *Impairment of Assets*. In addition, these amendments require disclosure of the recoverable amounts for the assets or cash-generating units (CGUs) for which an impairment loss has been recognized or reversed during the period. These amendments had no impact on the Bank's financial position or performance.

#### Fair value measurement

The Bank measures such financial instruments as trading and available-for-sale securities and derivatives at fair value at each reporting date. Also, fair values of financial instruments measured at amortized cost are disclosed in Note 22.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- ▶ In the principal market for the asset or liability; or
- ▶ In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Bank. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Bank uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

(Thousands of Russian rubles)

### 3. Summary of accounting policies (continued)

#### Fair value measurement (continued)

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- ▶ Level 1 – Quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- ▶ Level 2 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable;
- ▶ Level 3 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Bank determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

#### Financial assets

##### *Initial recognition*

Financial assets in the scope of IAS 39 are classified as either financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, or available-for-sale financial assets, as appropriate. When financial assets are recognized initially, they are measured at fair value, plus, in the case of investments not at fair value through profit or loss, directly attributable transaction costs. The Bank determines the classification of its financial assets upon initial recognition, and subsequently can reclassify financial assets in certain cases as described below.

##### *Date of recognition*

All regular way purchases and sales of financial assets are recognized on the trade date, i.e. the date that the Bank commits to purchase the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

##### *Financial assets at fair value through profit or loss*

Financial assets classified as held for trading are included in the category "financial assets at fair value through profit or loss". Financial assets are classified as held for trading if they are acquired for the purpose of selling in the near term. Derivatives are also classified as held for trading unless they are designated as effective hedging instruments. Gains or losses on financial assets held for trading are recognized in the statement of comprehensive income.

##### *Held-to-maturity investments*

Non-derivative financial assets with fixed or determinable payments and fixed maturity are classified as held-to-maturity when the Bank has the positive intention and ability to hold them to maturity. Investments intended to be held for an undefined period are not included in this category. Held-to-maturity investments are subsequently measured at amortized cost. Gains and losses are recognized in profit or loss when the investments are impaired, as well as through the amortization process.

##### *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not classified as trading securities or designated as available-for-sale investment securities. Such assets are carried at amortized cost using the effective interest method. Gains and losses are recognized in the statement of comprehensive income when the loans and receivables are derecognized or impaired, as well as through the amortization process.

##### *Available-for-sale financial assets*

Available-for-sale financial assets are those non-derivative financial assets that are designated as available for sale or are not classified in any of the three preceding categories. After initial recognition available-for-sale financial assets are measured at fair value with gains or losses being recognized in other comprehensive income until the investment is derecognized or until the investment is determined to be impaired at which time the cumulative gain or loss previously reported in other comprehensive income is reclassified to profit or loss within the statement of comprehensive income. However, interest calculated using the effective interest method is recognized in profit or loss within the statement of comprehensive income.

(Thousands of Russian rubles)

### 3. Summary of accounting policies (continued)

#### Cash and cash equivalents

Cash and cash equivalents consist of cash on hand, amounts due from the CBR, excluding obligatory reserves, and amounts due from credit and clearing institutions that mature within ninety days of the date of origination and are free from contractual encumbrances.

#### Repurchase and reverse repurchase agreements and securities lending

Sale and repurchase agreements ("repos") are treated as secured financing transactions. Securities sold under sale and repurchase agreements are retained in the statement of financial position and, in case the transferee has the right by contract or custom to sell or repledge them, reclassified as securities pledged under sale and repurchase agreements. The corresponding liability is presented within amounts due to credit institutions or customers. Securities purchased under agreements to resell ("reverse repos") are recorded as amounts due from credit institutions or loans to customers as appropriate. The difference between sale and repurchase price is treated as interest and accrued over the life of repo agreements using the effective yield method.

Securities lent to counterparties are retained in the statement of financial position. Securities borrowed are not recorded in the statement of financial position, unless they are sold to third parties, in which case the purchase and sale are recorded within gains less losses from trading securities in the statement of comprehensive income. The obligation to return them is recorded at fair value as a trading liability.

#### Derivative financial instruments

In the normal course of business, the Bank enters into various derivative financial instruments, including forwards, in the foreign exchange and capital markets. Such financial instruments are held for trading and are initially recorded at fair value. The fair values are estimated based on quoted market prices or pricing models that take into account the current market and contractual prices of the underlying instruments and other factors. Derivatives are carried as assets when their fair value is positive and as liabilities when it is negative. Gains and losses resulting from these instruments are included in the statement of comprehensive income as net gains/ (losses) from operations with financial assets at fair value through profit or loss or net gains/(losses) from operations with foreign currencies and currency derivatives, depending on the nature of the instrument.

Derivatives embedded in other financial instruments are treated as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contracts, and the host contracts are not themselves held for trading or designated at fair value through profit or loss. The embedded derivatives separated from the host are carried at fair value on the trading portfolio with changes in fair value recognized in profit or loss within the statement of comprehensive income

#### Borrowings

Issued financial instruments or their components are classified as liabilities, where the substance of the contractual arrangement results in the Bank having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial assets for a fixed number of own equity instruments. Such instruments include amounts due to credit institutions, amounts due to customers and debt securities issued. After initial recognition, borrowings are subsequently measured at amortized cost using the effective interest method. Gains and losses are recognized in the statement of comprehensive income when the borrowings are derecognized as well as through the amortization process.

#### Leases

##### *Operating – Bank as lessee*

Leases of assets under which the risks and rewards of ownership are effectively retained by the lessor are classified as operating leases. Lease payments under an operating lease are recognized as expenses on a straight-line basis over the lease term and included into other administrative expenses.

#### Measurement of financial instruments at initial recognition

When financial instruments are recognized initially, they are measured at fair value, adjusted, in the case of instruments not at fair value through profit or loss, for directly attributable fees and costs.

(Thousands of Russian rubles)

### 3. Summary of accounting policies (continued)

#### Measurement of financial instruments at initial recognition (continued)

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price. If the Bank determines that the fair value at initial recognition differs from the transaction price, then:

- ▶ if the fair value is evidenced by a quoted price in an active market for an identical asset or liability (i.e., a Level 1 input) or based on a valuation technique that uses only data from observable markets, the Bank recognizes the difference between the fair value at initial recognition and the transaction price as a gain or loss;
- ▶ in all other cases, the initial measurement of the financial instrument is adjusted to defer the difference between the fair value at initial recognition and the transaction price. After initial recognition, the Bank recognizes that deferred difference as a gain or loss only when the inputs become observable, or when the instrument is derecognized.

#### Offsetting of financial instruments

Financial assets and liabilities are offset and the net amount is reported in the statement of financial position when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The right to set-off must not be contingent on a future event and must be legally enforceable in all of the following circumstances:

- ▶ the normal course of business;
- ▶ the event of default; and
- ▶ the event of insolvency or bankruptcy of the entity or any of its counterparties.

These conditions are not generally met in master netting agreements, and the related assets and liabilities are presented gross in the statement of financial position.

#### Impairment of financial assets

The Bank assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred "loss event") and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### *Amounts due from credit institutions and loans to customers*

For amounts due from credit institutions and loans to customers carried at amortized cost, the Bank first assesses individually whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risks characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment of impairment.

If there is an objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the assets' carrying value and the present value of estimated future cash flows (excluding future expected credit losses that have not yet been incurred). The carrying value of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in the statement of comprehensive income. Interest income continues to be accrued on the reduced carrying value based on the original effective interest rate of the asset. Loans together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realized or has been transferred to the Bank. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or reduced by adjusting the allowance account. If a future write-off is later recovered, the recovery is credited to the statement of comprehensive income.

The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate. The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

(Thousands of Russian rubles)

### 3. Summary of accounting policies (continued)

#### Impairment of financial assets (continued)

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of the Bank's internal credit grading system that considers credit risk characteristics such as asset type, industry, geographical location, collateral type, past-due status and other relevant factors.

Future cash flows on a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the years on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. Estimates of changes in future cash flows reflect, and are directionally consistent with, changes in related observable data from year to year (such as changes in unemployment rates, property prices, commodity prices, payment status, or other factors that are indicative of incurred losses in the Bank or their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

#### *Held-to-maturity financial investments*

For held-to-maturity investments the Bank assesses individually whether there is objective evidence of impairment. If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying value and the present value of estimated future cash flows. The carrying value of the asset is reduced and the amount of the loss is recognized in profit or loss within the statement of comprehensive income.

If, in a subsequent year, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, any amounts formerly charged are credited to the statement of comprehensive income.

#### *Available-for-sale financial investments*

For available-for-sale financial investments, the Bank assesses at each reporting date whether there is objective evidence that an investment or a group of investments is impaired.

In the case of equity investments classified as available for sale, objective evidence would include a significant or prolonged decline in the fair value of the investment below its cost. Where there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognized in profit or loss within the statement of comprehensive income – is reclassified from other comprehensive income to profit or loss within the statement of other comprehensive income. Impairment losses on equity investments are not reversed through the profit or losses within the statement of comprehensive income; increases in their fair value after impairment are recognized in other comprehensive income.

In the case of debt instruments classified as available for sale, impairment is assessed based on the same criteria as financial assets carried at amortized cost. Future interest income is based on the reduced carrying value and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded in the statement of comprehensive income. If, in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in the statement of comprehensive income, the impairment loss is reversed through the statement of comprehensive income.

#### *Renegotiated loans*

Where possible, the Bank seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions.

The accounting treatment of such restructuring is as follows:

- ▶ If the currency of the loan has been changed, the old loan is derecognized and the new loan is recognized in the statement of financial position;
- ▶ If the loan restructuring is not caused by the financial difficulties of the borrower, the Bank uses the same approach as for financial liabilities described below;
- ▶ If the loan restructuring is due to the financial difficulties of the borrower and the loan is deemed impaired after this restructuring, the Bank recognizes the difference between the present value of the future cash flows discounted using the original effective interest rate and the carrying value before the restructuring as an expense for impairment in the reporting period. In case the loan is not impaired after restructuring, the Bank recalculates the effective interest rate.

(Thousands of Russian rubles)

### 3. Summary of accounting policies (continued)

#### Impairment of financial assets (continued)

Once the terms have been renegotiated, the loan is no longer considered past due. Management continuously reviews renegotiated loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan's original effective interest rate.

#### Derecognition of financial assets and liabilities

##### *Financial assets*

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized where:

- ▶ the rights to receive cash flows from the asset have expired;
- ▶ the Bank has transferred its rights to receive cash flows from the asset, or has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; and
- ▶ The Bank either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Bank has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Bank's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying value of the asset and the maximum amount of consideration that the Bank could be required to repay.

##### *Financial liabilities*

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires.

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying values is recognized in profit or loss.

#### Financial guarantees

In the ordinary course of business, the Bank issues financial guarantees. Financial guarantees are initially recognized in the financial statements at fair value, in "Other liabilities", being the premium received. Subsequent to initial recognition, the Bank's liability under each guarantee is measured at the higher of the amortized premium and the best estimate of expenditure required to settle any financial obligation arising as a result of the guarantee.

Any increase in the liability relating to financial guarantees is taken to the statement of comprehensive income. The premium received is recognized in the statement of comprehensive income on a straight-line basis over the life of the guarantee.

#### Taxation

The current income tax expense is calculated in accordance with the regulations of the Russian Federation and the city of Moscow.

Deferred tax assets and liabilities are calculated in respect of temporary differences using the liability method. Deferred income taxes are provided for all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes, except where the deferred income tax arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

A deferred tax asset is recorded only to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilized. Deferred tax assets and liabilities are measured at tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates that have been enacted or substantively enacted at the reporting date.

(Thousands of Russian rubles)

### 3. Summary of accounting policies (continued)

#### Taxation (continued)

Deferred income tax is provided on temporary differences arising on investments in subsidiaries, associates and joint ventures, except where the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Russia also has various operating taxes that are assessed on the Bank's activities. These taxes are recorded as a component of other administrative expenses.

#### Property and equipment

Property and equipment are carried at cost, excluding the costs of day-to-day servicing, less accumulated depreciation and any accumulated impairment. Such cost includes the cost of replacing part of equipment when that cost is incurred if the recognition criteria are met.

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

Depreciation of an asset begins when it is available for use. Depreciation is calculated on a straight-line basis over the following estimated useful lives:

	<u>Years</u>
Buildings	25-30
Leasehold improvements	15
Furniture and fixtures	2-5
Computers and office equipment	5
Motor vehicles	4

The asset's residual values, useful lives and depreciation methods are reviewed, and adjusted as appropriate, at each financial year-end.

Costs related to repairs and renewals are charged when incurred and included in other administrative expenses, unless they qualify for capitalization.

#### Assets received under collateral and compensation agreements

The Bank classifies assets received under collateral and compensation agreements as inventory in accordance with IAS 2 if their carrying value will be recovered principally through a sale transaction rather than through continuing use, but their sale period is over 1 year or management of the Bank did not approve a plan to sell the assets. Inventories are measured at the lower of acquisition cost and net realizable value. Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

#### Provisions

Provisions are recognized when the Bank has a present legal or constructive obligation as a result of past events, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of obligation can be made.

#### Retirement and other employee benefit obligations

The Bank does not have any pension arrangements separate from the State pension system of the Russian Federation, which requires current contributions by the employer calculated as a percentage of current gross salary payments. Such expense is charged in the period the related salaries are earned. In addition, the Bank has no significant post-retirement benefits.

#### Share capital

##### *Share capital*

Ordinary shares are classified as equity. External costs directly attributable to the issue of new shares, other than on a business combination, are shown as a deduction from the proceeds in equity. Any excess of the fair value of consideration received over the par value of shares issued is recognized as additional paid-in capital.

(Thousands of Russian rubles)

### 3. Summary of accounting policies (continued)

#### Share capital (continued)

##### *Dividends*

Dividends are recognized as a liability and deducted from equity at the reporting date only if they are declared before or on the reporting date. Dividends are disclosed when they are proposed before the reporting date or proposed or declared after the reporting date but before the financial statements are authorized for issue.

#### Contingencies

Contingent liabilities are not recognized in the statement of financial position but are disclosed unless the possibility of any outflow in settlement is remote. A contingent asset is not recognized in the statement of financial position but disclosed when an inflow of economic benefits is probable.

#### Recognition of income and expenses

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Bank and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognized:

##### *Interest and similar income and expense*

For all financial instruments measured at amortized cost and interest bearing securities classified as trading or available for sale, interest income or expense is recorded at the effective interest rate, which is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying value of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument (for example, prepayment options) and includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the effective interest rate, but not future credit losses. The carrying value of the financial asset or financial liability is adjusted if the Bank revises its estimates of payments or receipts. The adjusted carrying value is calculated based on the original effective interest rate and the change in carrying value is recorded as interest income or expense.

Once the recorded value of a financial asset or a group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognized using the original effective interest rate applied to the new carrying value.

##### *Fee and commission income*

The Bank earns fee and commission income from a diverse range of services it provides to its customers. Fee income can be divided into the following two categories:

- ▶ *Fee income earned from services that are provided over a certain period of time*

Fees earned for the provision of services over a period of time are accrued over that period. These fees include commission income, fees for cash and settlement operations, acquiring, money transfers, etc. Loan commitment fees for loans that are likely to be drawn down and other credit related fees are deferred (together with any incremental costs) and recognized as an adjustment to the effective interest rate on the loan.

- ▶ *Fee income from providing transaction services*

Fees arising from negotiating or participating in the negotiation of a transaction for a third party – such as the arrangement of the acquisition of shares or other securities – are recognized on completion of the underlying transaction. Fees or components of fees that are linked to a certain performance are recognized after fulfilling the corresponding criteria.

##### *Dividend income*

Revenue is recognized when the Bank's right to receive the payment is established.



(Thousands of Russian rubles)

### 3. Summary of accounting policies (continued)

#### Foreign currency translation

The financial statements are presented in Russian rubles, which is the Bank's functional and presentation currency. Transactions in foreign currencies are initially recorded in the functional currency, converted at the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the reporting date. Gains and losses resulting from the translation of foreign currency transactions are recognized in the statement of comprehensive income as gains less losses from foreign currencies – translation differences. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the date of the initial transaction. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the dates when the fair value was determined.

Differences between the contractual exchange rate of a transaction in a foreign currency and the CBR exchange rate on the date of the transaction are included in gains less losses from dealing in foreign currencies. The official CBR exchange rates at 31 December 2014 and 2013 were 56.2584 rubles and 32.7292 rubles to 1 USD, respectively.

#### Standards issued but not yet effective

The standards that are issued but not yet effective at the date of issuance of the Bank's financial statements are disclosed below. The Bank intends to adopt these standards, if applicable, when they become effective.

##### *IFRS 9 Financial Instruments*

In July 2014, the IASB issued the final version of IFRS 9 *Financial Instruments* which reflects all phases of the financial instruments project and replaces IAS 39 *Financial Instruments: Recognition and Measurement* and all previous versions of IFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. IFRS 9 is effective for annual periods beginning on or after 1 January 2018, with early application permitted. Retrospective application is required, but comparative information is not compulsory. Early application of previous versions of IFRS 9 is permitted if the date of initial application is before 1 February 2015. The adoption of IFRS 9 will have an effect on the classification and measurement of the Bank's financial assets, but no impact on the classification and measurement of the Bank's financial liabilities.

##### *IFRS 15 Revenue from Contracts with Customers*

IFRS 15 was issued in May 2014 and establishes a new five-step model that will apply to revenue arising from contracts with customers. Revenue arising from lease contracts within the scope of IAS 17 *Leases*, insurance contracts within the scope of IFRS 4 *Insurance Contracts* and financial instruments and other contractual rights and obligations within the scope of IAS 39 *Financial Instruments: Recognition and Measurement* (or IFRS 9 *Financial Instruments*, if early adopted) is out of IFRS 15 scope and is dealt by respective standards.

Under IFRS 15 revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in IFRS 15 provide a more structured approach to measuring and recognizing revenue.

The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under IFRS. Either a full or modified retrospective application is required for annual periods beginning on or after 1 January 2017. The Bank is currently assessing the impact of IFRS 15 and plans to adopt the new standard on the required effective date.

##### *IFRS 14 Regulatory Deferral Accounts*

IFRS 14 is an optional standard that allows an entity, whose activities are subject to rate-regulation, to continue applying most of its existing accounting policies for regulatory deferral account balances upon its first-time adoption of IFRS. Entities that adopt IFRS 14 must present the regulatory deferral accounts as separate line items on the statement of financial position and present movements in these account balances as separate line items in the statement of profit or loss and other comprehensive income. The standard requires disclosures on the nature of, and risks associated with, the entity's rate-regulation and the effects of that rate-regulation on its financial statements. IFRS 14 is effective for annual periods beginning on or after 1 January 2016. Since the Bank is an existing IFRS preparer, this standard would not apply.

(Thousands of Russian rubles)

### 3. Summary of accounting policies (continued)

#### Standards issued but not yet effective (continued)

##### *Amendments to IAS 19 Defined Benefit Plans: Employee Contributions*

IAS 19 requires an entity to consider contributions from employees or third parties when accounting for defined benefit plans. Where the contributions are linked to service, they should be attributed to periods of service as a negative benefit. These amendments clarify that, if the amount of the contributions is independent of the number of years of service, an entity is permitted to recognize such contributions as a reduction in the service cost in the period in which the service is rendered, instead of allocating the contributions to the periods of service. The amendments are effective for annual periods beginning on or after 1 July 2014. It is not expected that these amendments would be relevant to the Bank, since the Bank does not have defined benefit plans with contributions from employees or third parties.

##### *Amendments to IFRS 11 Joint Arrangements: Accounting for Acquisitions of Interests*

The amendments to IFRS 11 require that a joint operator accounting for the acquisition of an interest in a joint operation, in which the activity of the joint operation constitutes a business must apply the relevant IFRS 3 principles for business combinations accounting. The amendments also clarify that a previously held interest in a joint operation is not remeasured on the acquisition of an additional interest in the same joint operation while joint control is retained. In addition, a scope exclusion has been added to IFRS 11 to specify that the amendments do not apply when the parties sharing joint control, including the reporting entity, are under common control of the same ultimate controlling party.

The amendments apply to both the acquisition of the initial interest in a joint operation and the acquisition of any additional interests in the same joint operation and are prospectively effective for annual periods beginning on or after 1 January 2016, with early adoption permitted. These amendments are not expected to have any impact on the Bank.

##### *Amendments to IAS 16 and IAS 38: Clarification of Acceptable Methods of Depreciation and Amortization*

The amendments clarify the principle in IAS 16 and IAS 38 that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is part) rather than the economic benefits that are consumed through use of the asset. As a result, a revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortize intangible assets. The amendments are effective prospectively for annual periods beginning on or after 1 January 2016, with early adoption permitted. These amendments are not expected to have any impact on the Bank given that the Bank has not used a revenue-based method to depreciate its non-current assets.

##### *Amendments to IAS 16 and IAS 41 Agriculture: Bearer Plants*

The amendments change the accounting requirements for biological assets that meet the definition of bearer plants. Under the amendments, biological assets that meet the definition of bearer plants will no longer be within the scope of IAS 41. Instead, IAS 16 will apply. After initial recognition, bearer plants will be measured at accumulated cost (before maturity) and using either the cost model or revaluation model (after maturity). The amendments also require that produce that grows on bearer plants will remain in the scope of IAS 41 measured at fair value less costs to sell. For government grants related to bearer plants, IAS 20 *Accounting for Government Grants and Disclosure of Government Assistance* will apply. The amendments are retrospectively effective for annual periods beginning on or after 1 January 2016, with early adoption permitted. These amendments are not expected to have any impact on the Bank as the Bank does not have any bearer plants.

##### *Amendments to IAS 27: Equity Method in Separate Financial Statements*

The amendments will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. Entities already applying IFRS and electing to change to the equity method in its separate financial statements will have to apply that change retrospectively. For first-time adopters of IFRS electing to use the equity method in its separate financial statements, they will be required to apply this method from the date of transition to IFRS. The amendments are effective for annual periods beginning on or after 1 January 2016, with early adoption permitted. The Bank currently considers whether to apply these amendments for preparation of its separate financial statements. These amendments will not have any impact on the Bank's financial statements.

##### *Amendments to IFRS 10 and IAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

The amendments address the acknowledged inconsistency between the requirements in IFRS 10 and IAS 28 in dealing with the loss of control of a subsidiary that is contributed to an associate or a joint venture. The amendments clarify that an investor recognizes a full gain or loss on the sale or contribution of assets that constitute a business, as defined in IFRS 3, between an investor and its associate or joint venture. The gain or loss resulting from the re-measurement at fair value of an investment retained in a former subsidiary is recognized only to the extent of unrelated investors' interests in that former subsidiary. The amendments are applied prospectively to transactions occurring in annual periods beginning on or after 1 January 2016. Early adoption is permitted.

(Thousands of Russian rubles)

### 3. Summary of accounting policies (continued)

#### Standards issued but not yet effective (continued)

##### *Annual improvements 2010-2012 Cycle*

These improvements are effective from 1 July 2014 and they did not have a material impact on the Bank. They include:

##### *IFRS 2 Share-based Payment*

This improvement is applied prospectively and clarifies various issues relating to the definitions of performance and service conditions which are vesting conditions, including:

- ▶ A performance condition must contain a service condition;
- ▶ A performance target must be met while the counterparty is rendering service;
- ▶ A performance target may relate to the operations or activities of an entity, or to those of another entity in the same group;
- ▶ A performance condition may be a market or non-market condition;
- ▶ If the counterparty, regardless of the reason, ceases to provide service during the vesting period, the service condition is not satisfied.

##### *IFRS 3 Business Combinations*

The amendment is applied prospectively and clarifies that all contingent consideration arrangements classified as liabilities (or assets) arising from a business combination should be subsequently measured at fair value through profit or loss whether or not they fall within the scope of IFRS 9 (or IAS 39, as applicable).

##### *IFRS 8 Operating Segments*

The amendments are applied retrospectively and clarify that:

- ▶ An entity must disclose the judgments made by management in applying the aggregation criteria in paragraph 12 of IFRS 8, including a brief description of operating segments that have been aggregated and the economic characteristics (e.g., sales and gross margins) used to assess whether the segments are "similar";
- ▶ The reconciliation of segment assets to total assets is only required to be disclosed if the reconciliation is reported to the chief operating decision maker, similar to the required disclosure for segment liabilities.

##### *IFRS 13 Short-term Receivables and Payables – Amendments to IFRS 13*

This amendment to IFRS 13 clarifies in the Basis for Conclusions that short-term receivables and payables with no stated interest rates can be measured at invoice amounts when the effect of discounting is immaterial.

##### *IAS 16 Property, Plant and Equipment and IAS 38 Intangible Assets*

The amendment is applied retrospectively and clarifies in IAS 16 and IAS 38 that the asset may be revalued by reference to observable data on either the gross or the net carrying value. In addition, the accumulated depreciation or amortization is the difference between the gross and carrying values of the asset.

##### *IAS 24 Related Party Disclosures*

The amendment is applied retrospectively and clarifies that a management entity (an entity that provides key management personnel services) is a related party subject to the related party disclosures. In addition, an entity that uses a management entity is required to disclose the expenses incurred for management services.

##### *Annual improvements 2011-2013 Cycle*

These improvements are effective from 1 July 2014 and they did not have a material impact on the Bank. They include:

##### *IFRS 3 Business Combinations*

The amendment is applied prospectively and clarifies for the scope exceptions within IFRS 3 that:

- ▶ Joint arrangements, not just joint ventures, are outside the scope of IFRS 3;
- ▶ This scope exception applies only to the accounting in the financial statements of the joint arrangement itself.

(Thousands of Russian rubles)

### 3. Summary of accounting policies (continued)

#### Standards issued but not yet effective (continued)

##### *IFRS 13 Fair Value Measurement*

The amendment is applied prospectively and clarifies that the portfolio exception in IFRS 13 can be applied not only to financial assets and financial liabilities, but also to other contracts within the scope of IFRS 9 (or IAS 39, as applicable).

##### *IAS 40 Investment Property*

The description of ancillary services in IAS 40 differentiates between investment property and owner-occupied property (i.e., property, plant and equipment). The amendment is applied prospectively and clarifies that IFRS 3, and not the description of ancillary services in IAS 40, is used to determine if the transaction is the purchase of an asset or business combination.

##### *Meaning of effective IFRSs – Amendments to IFRS 1*

The amendment clarifies in the Basis for Conclusions that an entity may choose to apply either a current standard or a new standard that is not yet mandatory, but permits early application, provided that either standard is applied consistently throughout the periods presented in the entity's first IFRS financial statements. Since the Bank is an existing IFRS preparer, this standard would not apply.

#### **Annual improvements 2012-2014 Cycle**

These improvements are effective on or after 1 January 2016 and are not expected to have a material impact on the Bank. They include:

##### *IFRS 5 Non-current Assets Held for Sale and Discontinued Operations – changes in methods of disposal*

Assets (or disposal groups) are generally disposed of either through sale or through distribution to owners. The amendment to IFRS 5 clarifies that changing from one of these disposal methods to the other should not be considered to be a new plan of disposal, rather it is a continuation of the original plan. There is therefore no interruption of the application of the requirements in IFRS 5. The amendment also clarifies that changing the disposal method does not change the date of classification. The amendment must be applied prospectively to changes in methods of disposal that occur in annual periods beginning on or after 1 January 2016, with earlier application permitted.

##### *IFRS 7 Financial Instruments: Disclosures – servicing contracts*

IFRS 7 requires an entity to provide disclosures for any continuing involvement in a transferred asset that is derecognized in its entirety. The Board was asked whether servicing contracts constitute continuing involvement for the purposes of applying these disclosure requirements. The amendment clarifies that a servicing contract that includes a fee can constitute continuing involvement in a financial asset. An entity must assess the nature of the fee and arrangement against the guidance for continuing involvement in paragraphs IFRS 7.B30 and IFRS 7.42C in order to assess whether the disclosures are required. The amendment must be applied for annual periods beginning on or after 1 January 2016, with earlier application permitted. The amendment is to be applied so that the assessment of which servicing contracts constitute continuing involvement will need to be done retrospectively. However, the required disclosures would not need to be provided for any period beginning before the annual period in which the entity first applies the amendments.

##### *IFRS 7 Financial Instruments: Disclosures – applicability of the offsetting disclosures to condensed interim financial statements*

In December 2011, IFRS 7 was amended to add guidance on offsetting of financial assets and financial liabilities. In the effective date and transition for that amendment IFRS 7 states that "An entity shall apply those amendments for annual periods beginning on or after 1 January 2013 and interim periods within those annual periods." The interim disclosure standard, IAS 34, does not reflect this requirement, however, it is not clear whether those disclosures are required in the condensed interim financial report.

The amendment removes the phrase "and interim periods within those annual periods", clarifying that these IFRS 7 disclosures are not required in the condensed interim financial report. The amendment must be applied for annual periods beginning on or after 1 January 2016, with earlier application permitted.

(Thousands of Russian rubles)

### 3. Summary of accounting policies (continued)

#### Standards issued but not yet effective (continued)

*IAS 19 Employee Benefits – regional market issue regarding discount rate*

The amendment to IAS 19 clarifies that market depth of high quality corporate bonds is assessed based on the currency in which the obligation is denominated, rather than the country where the obligation is located. When there is no deep market for high quality corporate bonds in that currency, government bond rates must be used. The amendment must be applied for annual periods beginning on or after 1 January 2016, with earlier application permitted.

*IAS 34 Interim Financial Reporting – disclosure of information "elsewhere in the interim financial report"*

The amendment states that the required interim disclosures must either be in the interim financial statements or incorporated by cross-reference between the interim financial statements and wherever they are included within the greater interim financial report (e.g., in the management commentary or risk report). The Board specified that the other information within the interim financial report must be available to users on the same terms as the interim financial statements and at the same time. If users do not have access to the other information in this manner, then the interim financial report is incomplete. The amendment should be applied retrospectively for annual periods beginning on or after 1 January 2016, with earlier application permitted.

### 4. Significant accounting judgments and estimates

#### Estimation uncertainty

In the process of applying the Bank's accounting policies, management has used its judgments and made estimates in determining the amounts recognized in the financial statements. The most significant uses of judgments and estimates are as follows:

*Allowance for loan impairment*

The Bank regularly reviews its loans and receivables to assess impairment. The Bank uses its experienced judgment to estimate the amount of any impairment loss in cases where a borrower is in financial difficulties and there are few available sources of historical data relating to similar borrowers. Similarly, the Bank estimates changes in future cash flows based on the observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the group of loans and receivables. The Bank uses its experienced judgment to adjust observable data for a group of loans or receivables to reflect current circumstances.

### 5. Cash and cash equivalents

Cash and cash equivalents comprise:

	<u>2014</u>	<u>2013</u>
Current accounts with other credit institutions	615,760	1,623,335
Funds on clearing accounts	540,879	66,321
Current accounts with the CBR	435,201	352,680
Cash on hand	160,888	497,597
Time deposits with credit institutions up to 90 days	56,612	731,576
<b>Cash and cash equivalents</b>	<b><u>1,809,340</u></b>	<b><u>3,271,509</u></b>

Current accounts with the CBR include amounts deposited with the CBR related to daily settlements and other activities.

As at 31 December 2014, RUB 540,879 thousand were placed on the account with a clearing institution which is the main counterparty of the Bank in performing currency transactions (2013: RUB 66,321 thousand).

As at 31 December 2014, time deposits included amounts denominated in US dollars of RUB 56,613 thousand placed with a non-resident bank (2013: time deposits included amounts denominated in rubles of RUB 730,000 thousand placed with two resident banks and amounts denominated in US dollars of RUB 1,576 thousand placed with a non-resident bank).

*(Thousands of Russian rubles)***6. Trading securities**

Trading securities owned by the Bank comprise:

	<b>2014</b>	<b>2013</b>
Corporate bonds	322,340	1,420,813
Corporate Eurobonds	242,155	98,244
Corporate shares	38,962	213,642
<b>Trading securities</b>	<b>603,457</b>	<b>1,732,699</b>
<i>Including</i>		
Corporate bonds and Eurobonds pledged under repurchase agreements	564,495	1,182,270

As at 31 December 2014, corporate bonds comprised securities issued by Russian banks and Russian companies. The bonds were denominated in rubles, with maturities from 3 months to 1 year and bearing interest ranging from 8% to 8.75%.

As at 31 December 2013, corporate bonds comprised securities issued by Russian banks and Russian companies. The bonds were denominated in rubles, with maturities from 2 months to 9 years and bearing interest ranging from 7.4% to 9.95%.

Corporate shares are mainly represented by ordinary and privileged shares of major Russian companies.

As at 31 December 2014, corporate Eurobonds comprised securities issued by a Russian company. The Eurobonds are denominated in US dollars, mature in December 2017 and bear interest 5.125%.

As at 31 December 2013, corporate Eurobonds comprised securities issued by a Russian company. The Eurobonds were denominated in US dollars, matured in October 2015 and bore interest 8.75%.

As at 31 December 2014, corporate bonds and Eurobonds of RUB 564,495 thousand were pledged as a collateral for loans received from the CBR under repurchase agreements (2013: RUB 1,182,270 thousand) (refer to Note 12).

**7. Amounts due from credit institutions**

Amounts due from credit institutions comprise:

	<b>2014</b>	<b>2013</b>
Obligatory reserve with the CBR	59,176	57,976
Special account for acquiring	2,814	18,159
Time deposits for more than 90 days	30,196	380,000
Less: allowance for impairment	—	—
<b>Amounts due from credit institutions</b>	<b>92,186</b>	<b>456,135</b>

Credit institutions are required to maintain a non-interest earning cash deposit (obligatory reserve) with the CBR, the amount of which depends on the level of funds attracted by the credit institution. The Bank's ability to withdraw such deposit is significantly restricted by the statutory legislation.

**8. Loans to customers**

Loans to customers comprise:

	<b>2014</b>	<b>2013</b>
Corporate lending	10,075,736	9,381,188
Consumer lending	2,778,057	2,672,605
<b>Gross loans to customers</b>	<b>12,853,793</b>	<b>12,053,793</b>
Less: allowance for impairment	(1,998,078)	(856,597)
<b>Loans to customers</b>	<b>10,855,715</b>	<b>11,197,196</b>

(Thousands of Russian rubles)

**8. Loans to customers (continued)****Allowance for impairment of loans to customers**

A reconciliation of the allowance for impairment of loans to customers by class is as follows:

	<b>Corporate lending</b>	<b>Consumer lending</b>	<b>Total</b>
<b>1 January 2014</b>	<b>386,692</b>	<b>469,905</b>	<b>856,597</b>
Charge for the year	759,116	395,781	1,154,897
Write-offs	–	(13,416)	(13,416)
<b>31 December 2014</b>	<b>1,145,808</b>	<b>852,270</b>	<b>1,998,078</b>
Collectively assessed impairment allowances	137,169	159,176	296,345
Individually assessed impairment allowances	1,008,639	693,094	1,701,733
	<b>1,145,808</b>	<b>852,270</b>	<b>1,998,078</b>
<b>Gross amount of individually assessed loans with signs of impairment</b>	<b>3,963,588</b>	<b>1,199,194</b>	<b>5,162,782</b>
	<b>Corporate lending</b>	<b>Consumer lending</b>	<b>Total</b>
<b>1 January 2013</b>	<b>312,976</b>	<b>292,317</b>	<b>605,293</b>
Charge for the year	73,716	177,588	251,304
<b>31 December 2013</b>	<b>386,692</b>	<b>469,905</b>	<b>856,597</b>
Collectively assessed impairment allowances	238,679	59,108	297,787
Individually assessed impairment allowances	148,013	410,797	558,810
	<b>386,692</b>	<b>469,905</b>	<b>856,597</b>
<b>Gross amount of individually assessed loans with signs of impairment</b>	<b>2,100,214</b>	<b>1,078,725</b>	<b>3,178,939</b>

Interest income accrued on individually assessed loans with signs of impairment for the year ended 31 December 2014 comprised RUB 407,365 thousand (2013: RUB 234,253 thousand).

In 2014, the Bank issued a number of loans to customers with interest rates, which were less than market interest rates at the moment of issuance; this resulted in loss on initial recognition in the amount of RUB 172,735 thousand.

**Collateral and other credit enhancements**

The amount and type of collateral required by the Bank depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding the acceptability of types of collateral and valuation parameters.

The main types of collateral obtained are as follows:

- ▶ For commercial lending - real estate, inventory and trade receivables;
- ▶ For consumer lending - real estate.

The Bank also obtains guarantees from parent companies for loans to their subsidiaries.

Management monitors the market value of collateral, requests additional collateral in accordance with the underlying agreement, and monitors the market value of collateral obtained during its review of the adequacy of the allowance for loan impairment.

**Concentration of loans to customers**

As at 31 December 2014, the Bank had a concentration of loans represented by RUB 8,091,693 thousand due from ten largest third party entities, or 63% of gross loan portfolio (2013: RUB 6,133,525 thousand or 51% of gross loan portfolio). An allowance of RUB 756,380 thousand (2013: RUB 276,324 thousand) was recognized against these loans.

Loans are made principally within Russia in the following industry sectors:

	<b>2014</b>	<b>2013</b>
Operations with investment property (rentals)	5,931,568	3,371,052
Individuals	2,778,057	2,672,605
Real estate construction	2,699,966	1,921,104
Trading enterprises	1,338,314	2,078,985
Finance	84,388	1,519,404
Other	21,500	490,643
<b>Gross loans to customers</b>	<b>12,853,793</b>	<b>12,053,793</b>

(Thousands of Russian rubles)

## 9. Property and equipment

The movements in property and equipment were as follows:

	<i>Buildings</i>	<i>Furniture and fixtures</i>	<i>Computers and office equipment</i>	<i>Motor vehicles</i>	<i>Leasehold improvements</i>	<i>Total</i>
<b>Cost</b>						
<b>31 December 2012</b>	<b>1,245</b>	<b>27,088</b>	<b>15,476</b>	<b>2,888</b>	<b>47,225</b>	<b>93,922</b>
Additions	124	460	–	446	–	1,030
Disposals	–	(322)	–	(316)	–	(638)
<b>31 December 2013</b>	<b>1,369</b>	<b>27,226</b>	<b>15,476</b>	<b>3,018</b>	<b>47,225</b>	<b>94,314</b>
Additions	–	496	17	–	–	513
Disposals	–	–	–	–	–	–
<b>31 December 2014</b>	<b>1,369</b>	<b>27,722</b>	<b>15,493</b>	<b>3,018</b>	<b>47,225</b>	<b>94,827</b>
<b>Accumulated depreciation</b>						
<b>31 December 2012</b>	<b>542</b>	<b>16,252</b>	<b>15,195</b>	<b>2,121</b>	<b>9,795</b>	<b>43,905</b>
Depreciation charge	49	4,083	179	218	3,958	8,487
Depreciation written off	–	(195)	–	(315)	–	(511)
<b>31 December 2013</b>	<b>591</b>	<b>20,140</b>	<b>15,374</b>	<b>2,023</b>	<b>13,753</b>	<b>51,881</b>
Depreciation charge	52	1,985	46	311	4,398	6,792
Depreciation written off	–	–	–	–	–	–
<b>31 December 2014</b>	<b>643</b>	<b>22,125</b>	<b>15,420</b>	<b>2,334</b>	<b>18,151</b>	<b>58,673</b>
<b>Net book value</b>						
<b>31 December 2012</b>	<b>703</b>	<b>10,836</b>	<b>281</b>	<b>767</b>	<b>37,430</b>	<b>50,017</b>
<b>31 December 2013</b>	<b>778</b>	<b>7,086</b>	<b>102</b>	<b>995</b>	<b>33,472</b>	<b>42,433</b>
<b>31 December 2014</b>	<b>726</b>	<b>5,597</b>	<b>73</b>	<b>684</b>	<b>29,074</b>	<b>36,154</b>

As at 31 December 2014, the value of fully depreciated property and equipment in use was RUB 26,539 thousand (31 December 2013: RUB 19,747 thousand).

## 10. Taxation

The corporate income tax expense comprises:

	<b>2014</b>	<b>2013</b>
Current tax charge	19,958	19,703
Deferred tax charge	73,252	147,937
<b>Income tax expense</b>	<b>93,210</b>	<b>167,640</b>

Russian legal entities have to file individual tax declarations. The tax rate for profits other than on state securities was 20% for 2014 and 2013.

The tax rate for interest income on state securities was 15%.

The effective income tax rate differs from the statutory income tax rates. A reconciliation of the income tax expense based on statutory rates with actual is as follows:

	<b>2014</b>	<b>2013</b>
<b>Profit before tax</b>	<b>455,105</b>	<b>839,392</b>
Statutory tax rate	20%	20%
<b>Theoretical income tax expense at the statutory rate</b>	<b>91,021</b>	<b>167,878</b>
Tax effect of non-taxable income	(464)	(956)
Other	2,653	718
<b>Income tax expense</b>	<b>93,210</b>	<b>167,640</b>



(Thousands of Russian rubles)

**10. Taxation (continued)**

Differences between IFRS and Russian statutory taxation regulations give rise to certain temporary differences between the carrying value of certain assets and liabilities under IFRS and their value for tax purposes. The tax effect on the movement on these temporary differences is recorded as deferred tax.

	2012	<i>Origination and reversal of temporary differences In the profit or loss</i>	2013	<i>Origination and reversal of temporary differences In the profit or loss</i>	2014
<b>Tax effect of deductible temporary differences</b>					
Provision for potential losses on contingent liabilities	–	–	–	77,000	77,000
Other liabilities	2,511	256	2,767	(695)	2,072
Derivative financial liabilities	360	1	361	–	361
Property and equipment	120	(120)	–	–	–
Other	669	(669)	–	3,276	3,276
<b>Deferred tax assets</b>	<b>3,660</b>	<b>(532)</b>	<b>3,128</b>	<b>79,581</b>	<b>82,709</b>
<b>Tax effect of taxable temporary differences</b>					
Loans to customers	506,627	144,477	651,104	160,436	811,540
Trading securities	595	846	1,441	4,213	5,654
Derivative financial assets	5	127	132	–	132
Property and equipment	–	1,282	1,282	(2,892)	(1,610)
Other	–	673	673	(8,924)	(8,251)
<b>Deferred tax liability</b>	<b>507,227</b>	<b>147,405</b>	<b>654,632</b>	<b>152,833</b>	<b>807,465</b>
<b>Deferred tax liability, net</b>	<b>503,567</b>	<b>147,937</b>	<b>651,504</b>	<b>73,252</b>	<b>724,756</b>

**11. Other assets and liabilities**

Other assets comprise:

	2014	2013
Property received under compensation agreements (accounted for in accordance with IAS 2)	35,855	43,115
Spot deals	25,654	–
Settlements with suppliers	5,216	2,422
Prepaid operating taxes	343	284
Intangible assets	214	239
Claims related to other operations	838	550
Other	426	975
<b>Other assets</b>	<b>68,546</b>	<b>47,585</b>

Other liabilities comprise:

	2014	2013
Spot deals	18,184	–
Settlements with employees	4,088	6,489
Settlements on operating taxes	3,895	4,290
Accrued expenses	1,984	2,003
Deferred income	2,310	1,241
Other	–	879
<b>Other liabilities</b>	<b>30,461</b>	<b>14,902</b>

(Thousands of Russian rubles)

**12. Amounts due to credit institutions**

Amounts due to credit institutions comprise:

	<u>2014</u>	<u>2013</u>
Time deposits and loans	660,074	3,350,140
Current accounts	27,588	103,364
Repurchase agreements	522,768	920,177
<b>Amounts due to credit institutions</b>	<b><u>1,210,430</u></b>	<b><u>4,373,681</u></b>

As at 31 December 2014, the Bank received loans from three Russian banks for the amount of RUB 660,074. The loans were issued in rubles, mature in January-February 2015 and bear interest at rates ranging from 9.50% to 18.00% p.a.

As at 31 December 2013, the Bank received loans from eight Russian banks for the amount of RUB 3,350,140. The loans were issued in rubles, matured in January-March 2014 and bore interest at rates ranging from 3.00% to 8.00% p.a.

As at 31 December 2014, the Bank received loans from the CBR collateralized by securities pledged under repurchase agreements for a total of RUB 522,768 thousand; the loans mature in January 2015 and bear interest at the rate of 17.5%. The fair value of securities provided as collateral for the loans amounted to RUB 564,495 thousand (refer to Note 6).

As at 31 December 2013, the Bank received loans from the CBR collateralized by securities pledged under repurchase agreements for a total of RUB 920,177 thousand; the loans matured in January 2014 and bore interest at the rate of 5.7%. The fair value of securities provided as collateral for the loans amounted to RUB 1,182,270 thousand (refer to Note 6).

**13. Amounts due to customers**

Amounts due to customers include the following:

	<u>2014</u>	<u>2013</u>
<b>Current accounts</b>	<b>2,967,835</b>	<b>2,974,195</b>
Private enterprises	2,636,125	2,765,873
Individuals	235,557	179,232
Employees	96,153	29,090
<b>Time deposits</b>	<b>1,728,979</b>	<b>1,903,104</b>
Private enterprises	174,932	324,357
Individuals	1,376,646	1,540,153
Employees	177,401	38,594
<b>Amounts due to customers</b>	<b><u>4,696,814</u></b>	<b><u>4,877,299</u></b>

As at 31 December 2014 and 2013, amounts due to ten largest customers equaled to RUB 1,507,523 thousand and RUB 2,062,923 thousand, or 32% and 42% of the total amounts due to customers, respectively.

Time deposits include deposits of individuals in the amount of RUB 1,554,047 thousand (2013: RUB 1,578,747 thousand). In accordance with the Russian Civil Code, the Bank is obliged to repay such deposits upon demand of a depositor. In case a time deposit is repaid upon demand of a depositor prior to maturity, interest on it is paid based on the interest rate for demand deposits, unless a different interest rate is specified in the agreement.

**14. Debt securities issued**

Debt securities issued comprise discounted promissory notes:

	<u>2014</u>		<u>2013</u>	
	<u>Nominal amount</u>	<u>Carrying value</u>	<u>Nominal amount</u>	<u>Carrying value</u>
Interest-bearing debt securities issued that have not become due	628,128	618,443	1,342,206	1,314,470
Promissory notes that have become due but have not been presented for redemption	8,047	8,047	78,303	78,303
<b>Debt securities issued</b>	<b><u>636,175</u></b>	<b><u>626,490</u></b>	<b><u>1,420,509</u></b>	<b><u>1,392,773</u></b>

In 2014, promissory notes issued matured within 3 years (2013: 3 years).

(Thousands of Russian rubles)

## 15. Equity

Movements in shares outstanding, issued and fully paid, were as follows:

	<i>Number of ordinary shares</i>	<i>Nominal amount</i>	<i>Inflation adjustment</i>	<i>Total</i>
31 December 2014 and 2013	1,500,000	1,500,000	1,553,865	<b>3,053,865</b>

The share capital of the Bank was contributed by the shareholders in Russian rubles and they are entitled to dividends and any capital distribution in Russian rubles.

The Bank's reserves are represented by a general reserve fund in respect of general banking risks, including future losses and other unforeseen risks or contingencies.

## 16. Commitments and contingencies

### Operating environment

Russia continues economic reforms and development of its legal, tax and regulatory frameworks as required by a market economy. The future stability of the Russian economy is largely dependent upon these reforms and developments and the effectiveness of economic, financial and monetary measures undertaken by the government.

In 2014, the Russian economy was negatively impacted by a significant drop in crude oil prices, a significant devaluation of the Russian ruble, as well as sanctions imposed on Russia by several countries. This resulted in a reduced access to capital, a higher cost of capital, increased inflation and uncertainty regarding further economic growth, which could negatively affect the Bank's future financial position, results of operations and business prospects. Management believes it is taking appropriate measures to support the sustainability of the Bank's business in the current circumstances.

### Legal

In the ordinary course of business, the Bank is subject to legal actions and complaints. Management believes that the ultimate liability, if any, arising from such actions or complaints will not have a material adverse effect on the financial position or the results of future operations of the Bank.

In 2015, a claim was filed against the Bank to recover cash in the amount of RUB 770,000 thousand received from the entity in bankruptcy proceedings. As at 31 December 2014, the Bank made a provision for potential losses on this claim in the amount of RUB 385,000 thousand.

### Taxation

A significant part of the Bank's business activity is carried out in the Russian Federation. Russian tax, currency and customs legislation as currently in effect is vaguely drafted and is subject to varying interpretations, selective and inconsistent application and changes, which can occur frequently, at short notice and may apply retrospectively. Management's interpretation of such legislation as applied to the transactions and activity of the Bank may be challenged by the relevant regional and federal authorities. Recent events within the Russian Federation suggest that the tax authorities may be taking a more assertive position in their interpretation and application of various provisions of this legislation and performing tax reviews. It is therefore possible that transactions and activities of the Bank that have not been challenged in the past may be challenged at any time in the future. As a result, significant additional taxes, penalties and interest may be assessed by the relevant authorities. Tax field audits of tax calculation and payments conducted by tax authorities may cover three calendar years preceding the year in which the tax audit decision was made by the tax authorities. Under certain circumstances reviews may cover longer periods.

As at 31 December 2014, management believes that its interpretation of the relevant legislation is appropriate and that the Bank's tax, currency and customs positions will be sustained.

*(Thousands of Russian rubles)***16. Commitments and contingencies (continued)****Commitments and contingencies**

As at 31 December, the Bank's commitments and contingencies comprised the following:

	<u>2014</u>	<u>2013</u>
<b>Credit-related commitments</b>		
Guarantees	1,010,388	1,302,493
Undrawn loan commitments	3,558	48,428
	<u>1,013,946</u>	<u>1,350,921</u>
<b>Operating lease commitments</b>		
Not later than 1 year	74,608	6,471
Later than 1 year but not later than 5 years	339,120	271,296
More than 5 years	1,372,494	1,554,300
	<u>1,786,222</u>	<u>1,832,067</u>
<b>Non-credit related contingent liabilities</b>	<u>770,000</u>	–
<b>Commitments and contingencies</b>	<u>3,570,168</u>	<u>3,182,988</u>

As collateral against guarantees issued, the Bank accepts charges over real estate properties and personal guarantees.

The Bank has the right to change loan terms or refuse to extent a loan under undrawn loan commitments in case of changing economic conditions.

In November 2010, the Bank concluded a 30-year rent agreement of office premises with entities related to the major shareholder of the Bank; the monthly rent payment under the agreement was RUB 2,000 thousand. In August 2011, the agreement was amended, the monthly rent was changed to RUB 5,652 thousand. The agreement is classified as operating lease under IAS 17 Leases.

**17. Net fee and commission income**

Net fee and commission income comprises:

	<u>2014</u>	<u>2013</u>
Settlement operations	65,662	58,576
Guarantees	22,288	16,402
Currency conversion operations	6,596	2,504
Cash collection	424	638
Brokerage operations	9	5
<b>Fee and commission income</b>	<u>94,979</u>	<u>78,125</u>
Settlement operations	(19,498)	(18,705)
Currency conversion operations	(11,594)	(3,502)
Settlement operations	(4,985)	(5,121)
Securities operations	(329)	(604)
Other	(303)	(842)
<b>Fee and commission expense</b>	<u>(36,709)</u>	<u>(28,774)</u>
<b>Net fee and commission income</b>	<u>58,270</u>	<u>49,351</u>

**18. Net losses from revaluation and operations with financial assets at fair value through profit or loss**

Net gains less losses from operations with securities carried at fair value through profit or loss recognized in the profit or loss comprise:

	<u>2014</u>	<u>2013</u>
Revaluation at fair value	(23,601)	11,193
Trading and redemption	(32,221)	(27,676)
<b>Total</b>	<u>(55,822)</u>	<u>(16,483)</u>

*(Thousands of Russian rubles)***19. Other income**

Other income comprises:

	<u>2014</u>	<u>2013</u>
Property disposal	3,339	144
Dividend income	2,320	4,782
Rental income	2,214	1,641
Penalties received	14	4
Other	1,113	2,301
<b>Total other income</b>	<b><u>9,060</u></b>	<b><u>8,872</u></b>

**20. Personnel and other administrative expenses**

Personnel expenses, other employee benefits and other administrative expenses comprise:

	<u>2014</u>	<u>2013</u>
Salaries and bonuses	183,165	189,449
Social security costs	40,979	38,702
<b>Personnel expenses</b>	<b><u>224,144</u></b>	<b><u>228,151</u></b>
Occupancy and rent	81,569	77,855
Communications	10,180	10,403
Legal and professional services	12,059	8,335
Insurance	6,487	7,626
Repair and maintenance of property and equipment	4,543	7,194
Software support	6,333	6,190
Security	6,908	4,985
Entertainment expenses	5,202	3,764
Disposal of property	2,133	79
Marketing and advertising	1,253	1,457
Operating taxes	1,685	1,408
Penalties incurred	205	224
Charity	921	–
Other	1,538	754
<b>Other administrative expenses</b>	<b><u>141,016</u></b>	<b><u>130,274</u></b>

**21. Risk management****Introduction**

Risk is inherent in the Bank's activities but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other internal controls. This process of risk management is critical to the Bank's continuing profitability and each individual within the Bank is accountable for the risk exposures relating to his or her responsibilities. The Bank is exposed to credit risk, liquidity risk and market risk, the latter being subdivided into trading and non-trading risks. It is also subject to operating risks.

The independent risk control process does not include business risks such as changes in the environment, technology and industry. They are monitored through the Bank's strategic planning process.

*Risk management structure*

The Board of Directors is ultimately responsible for identifying and controlling risks; however, there are separate independent bodies responsible for managing and monitoring risks. The Bank has Risk Management Unit which includes Department for Market Risk Management and Department for Counterparty Risk Management.

*Board of Directors*

The Board of Directors is responsible for the overall risk management approach and for approving the risk strategies and principles.

(Thousands of Russian rubles)

## 21. Risk management (continued)

### Introduction (continued)

#### *Management Board*

The Management Board has the responsibility to monitor the overall risk process within the Bank. The Management Board has the overall responsibility for the development of the risk strategy and implementing principles, frameworks, policies and limits. It is responsible for the fundamental risk issues and manages and monitors relevant risk decisions.

#### *Risk Management Unit*

The Risk Management Unit includes Department for Market Risk Management and Department for Counterparty Risk Management. Risk Management Unit is responsible for complying with risk management policies and procedures, setting adequate and objective risk limits by business process area, and maintaining the limit of aggregate risk inherent in banking activities including with respect to the equity.

Each business unit has an officer in charge of control functions, including risk control, which comprises monitoring the risk of exposures against limits and assessment of risks of new products and structured transactions.

Risk Management Unit accumulates the entire amount of information concerning the size and types of risks assumed by the Bank for subsequent analysis and reporting.

#### *Bank Treasury*

Bank Treasury is responsible for managing assets and liabilities and the overall financial structure. It is also primarily responsible for the liquidity risks and funding management.

#### *Internal control*

Risk management processes implemented in the Bank are tested annually by Department for Control over Risk Management System Operation, which is an independent structural subdivision within the Internal Control function. The testing covers compliance with the complete set of procedures required for objective analysis of banking risks. Upon completion of testing, all findings, conclusions and recommendations are communicated by the Internal Control function to the Bank's management and the Board of Directors.

#### *Risk measurement and reporting systems*

The Bank's risks are measured using a method which reflects both the expected loss likely to arise in normal circumstances and unexpected losses, which are an estimate of the ultimate actual loss based on statistical models. The models make use of probabilities derived from historical experience, adjusted to reflect the economic environment. The Bank also runs worst case scenarios that would arise in the event that extreme events which are unlikely to occur do, in fact, occur.

Monitoring and controlling risks are primarily performed based on limits established by the Bank. These limits reflect the business strategy and market environment of the Bank as well as the level of risk that the Bank is willing to accept, with additional emphasis on selected business process areas and operations. In addition the Bank monitors and measures the overall risk bearing capacity in relation to the aggregate risk exposure across all risks types and activities.

#### *Risk mitigation*

The Bank actively uses collateral to reduce its credit risks (see below for more detail).

#### *Excessive risk concentration*

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Bank's performance to developments affecting a particular industry or geographical location.

In order to avoid excessive concentrations of risks, the Bank's policies and procedures include specific guidelines to focus on maintaining a diversified portfolio. Identified concentrations of risks are controlled and managed accordingly.

(Thousands of Russian rubles)

**21. Risk management (continued)****Credit risk**

Credit risk is the risk that the Bank will incur a loss because its customers, clients or counterparties failed to discharge their contractual obligations. The Bank manages and controls credit risk by setting limits on the amount of risk it is willing to accept for individual counterparties and for geographical and industry concentrations, and by monitoring exposures in relation to such limits.

The Bank has established a credit quality review process to provide early identification of possible changes in the creditworthiness of counterparties, including regular collateral revisions. Counterparty limits are established by the use of a credit risk classification system, which assigns each counterparty a risk rating. Risk ratings are subject to regular revision. The credit quality review process allows the Bank to assess the potential loss as a result of the risks to which it is exposed and take corrective action.

*Derivative financial instruments*

Credit risk arising from derivative financial instruments is, at any time, limited to those with positive fair values, as recorded in the statement of financial position.

*Credit-related commitments risks*

The Bank makes available to its customers guarantees which may require that the Bank make payments on their behalf. Such payments are collected from customers based on the terms of the letter of credit. They expose the Bank to risks similar to credit risks and these are mitigated by the same control processes and policies.

The maximum exposure to credit risk for the components of the statement of financial position, including derivatives, before the effect of mitigation through the use of master netting and collateral agreements, is best represented by their carrying values.

Where financial instruments are recorded at fair value, the carrying value represents the current credit risk exposure but not the maximum risk exposure that could arise in the future as a result of changes in values.

*Credit quality per class of financial assets*

The credit quality of financial assets is managed by the Bank using internal credit ratings. The table below shows the credit quality by class of asset for loan-related statement of financial position lines, based on the Bank's credit rating system.

In the table below loans to banks and customers of high grade are those having a minimal level of credit risk. Other borrowers with good financial position and good debt service are included in the standard grade. Substandard grade comprises loans below standard grade but not individually impaired.

	Notes	Neither past due nor impaired			Past due but not individually impaired as at 31 December 2014	Individually assessed with signs of impairment as at 31 December 2014	Total as at 31 December 2014
		High grade as at 31 December 2014	Standard grade as at 31 December 2014	Sub-standard grade as at 31 December 2014			
Amounts due from credit institutions	7	92,186	–	–	–	–	92,186
<b>Loans to customers</b>	8						
Corporate lending		4,307,315	1,388,299	416,534	–	3,963,588	10,075,736
Consumer lending		213,543	–	1,076,519	288,801	1,199,194	2,778,057
		<b>4,520,858</b>	<b>1,388,299</b>	<b>1,493,053</b>	<b>288,801</b>	<b>5,162,782</b>	<b>12,853,793</b>
<b>Total</b>		<b>4,613,044</b>	<b>1,388,299</b>	<b>1,493,053</b>	<b>288,801</b>	<b>5,162,782</b>	<b>12,945,979</b>

  

	Notes	Neither past due nor impaired			Past due but not individually impaired as at 31 December 2013	Individually assessed with signs of impairment as at 31 December 2013	Total as at 31 December 2013
		High grade as at 31 December 2013	Standard grade as at 31 December 2013	Sub-standard grade as at 31 December 2013			
Amounts due from credit institutions	7	456,135	–	–	–	–	456,135
<b>Loans to customers</b>	8						
Corporate lending		3,094,884	1,901,566	2,284,524	–	2,100,214	9,381,188
Consumer lending		321,737	–	1,220,193	51,950	1,078,725	2,672,605
		<b>3,416,621</b>	<b>1,901,566</b>	<b>3,504,717</b>	<b>51,950</b>	<b>3,178,939</b>	<b>12,053,793</b>
<b>Total</b>		<b>3,872,755</b>	<b>1,901,566</b>	<b>3,504,717</b>	<b>51,950</b>	<b>3,178,939</b>	<b>12,509,928</b>

(Thousands of Russian rubles)

**21. Risk management (continued)****Credit risk (continued)**

An analysis of past due but non impaired loans, by age, is provided below:

	<i>Less than 30 days 2014</i>	<i>31 to 60 days 2014</i>	<i>61 to 90 days 2014</i>	<i>Total 2014</i>
<b>Loans to customers</b>				
Consumer lending	146,399	47,867	94,535	<b>288,801</b>
<b>Total</b>	<b>146,399</b>	<b>47,867</b>	<b>94,535</b>	<b>288,801</b>
	<i>Less than 30 days 2013</i>	<i>31 to 60 days 2013</i>	<i>61 to 90 days 2013</i>	<i>Total 2013</i>
<b>Loans to customers</b>				
Consumer lending	7,239	24,056	20,655	<b>51,950</b>
<b>Total</b>	<b>7,239</b>	<b>24,056</b>	<b>20,655</b>	<b>51,950</b>

See Note 8 for detailed information with respect to the allowance for impairment of loans to customers.

For credit enhancement purposes, the Bank accepts collateral. The main types of collateral that the Bank holds relating to loans provided to customers are charges over real estate properties and personal guarantees.

*Carrying value of financial assets whose terms have been renegotiated, by class*

The table below shows the carrying value for renegotiated financial assets, by class.

	<b>2014</b>	<b>2013</b>
<b>Loans to customers</b>		
Corporate lending	5,280,542	3,747,651
Consumer lending	963,336	620,560
Small business lending	20,820	5,811
<b>Total</b>	<b>6,264,698</b>	<b>4,374,022</b>

The geographical concentration of the Bank's monetary assets and liabilities is set out below:

	<b>2014</b>			
	<i>Russia</i>	<i>OECD</i>	<i>CIS and other foreign countries</i>	<i>Total</i>
<b>Assets</b>				
Cash and cash equivalents	1,137,713	671,393	234	<b>1,809,340</b>
Trading securities	603,457	–	–	<b>603,457</b>
Amounts due from credit institutions	89,372	–	2,814	<b>92,186</b>
Available-for-sale investment securities	120	–	–	<b>120</b>
Loans to customers	8,576,266	–	2,279,449	<b>10,855,715</b>
Other assets	43,049	25,497	–	<b>68,546</b>
	<b>10,449,977</b>	<b>696,890</b>	<b>2,282,497</b>	<b>13,429,364</b>
<b>Liabilities</b>				
Amounts due to credit institutions	1,210,430	–	–	<b>1,210,430</b>
Amounts due to customers	4,525,914	65,835	105,065	<b>4,696,814</b>
Debt securities issued	626,490	–	–	<b>626,490</b>
Other liabilities	30,461	–	–	<b>30,461</b>
	<b>6,393,295</b>	<b>65,835</b>	<b>105,065</b>	<b>6,564,195</b>
<b>Net statement of financial position</b>	<b>4,056,682</b>	<b>631,055</b>	<b>2,177,432</b>	<b>6,865,169</b>



(Thousands of Russian rubles)

**21. Risk management (continued)****Credit risk (continued)**

	<b>2013</b>			
	<i>Russia</i>	<i>OECD</i>	<i>CIS and other foreign countries</i>	<i>Total</i>
<b>Assets</b>				
Cash and cash equivalents	2,647,744	619,891	3,874	<b>3,271,509</b>
Trading securities	1,732,699	–	–	<b>1,732,699</b>
Amounts due from credit institutions	456,135	–	–	<b>456,135</b>
Derivative financial assets	658	–	240	<b>898</b>
Available-for-sale securities	5	–	–	<b>5</b>
Loans to customers	9,483,846	–	1,713,350	<b>11,197,196</b>
Other assets	47,585	–	–	<b>47,585</b>
	<b>14,368,672</b>	<b>619,891</b>	<b>1,717,464</b>	<b>16,706,027</b>
<b>Liabilities</b>				
Amounts due to credit institutions	4,373,681	–	–	<b>4,373,681</b>
Derivative financial liabilities	2,047	–	–	<b>2,047</b>
Amounts due to customers	4,786,774	7,932	82,593	<b>4,877,299</b>
Debt securities issued	1,392,773	–	–	<b>1,392,773</b>
Other liabilities	14,902	–	–	<b>14,902</b>
	<b>10,570,177</b>	<b>7,932</b>	<b>82,593</b>	<b>10,660,702</b>
<b>Net statement of financial position</b>	<b>3,798,495</b>	<b>611,959</b>	<b>1,634,871</b>	<b>6,040,325</b>

**Liquidity risk and funding management**

Liquidity risk is the risk that the Bank will be unable to meet its payment obligations when they fall due under normal and stress circumstances. To limit this risk, management has arranged diversified funding sources in addition to its existing core deposit base. It also manages assets with liquidity in mind and monitors future cash flows and liquidity on a daily basis. This incorporates an assessment of expected cash flows and the availability of high grade collateral, which could be used to secure additional funding if required.

The Bank maintains a portfolio of highly marketable and diverse assets that can be easily liquidated in the event of an unforeseen interruption of cash flow. The Bank also has committed lines of credit that it can access to meet liquidity needs. In addition, the Bank maintains a cash deposit (obligatory reserve) with the CBR, the amount of which depends on the level of customer funds attracted.

The liquidity position is assessed and managed by the Bank primarily on a standalone basis, based on certain liquidity ratios established by the CBR. As at 31 December, these ratios were as follows:

	<i>Statutory ratio</i>	<i>Actual ratio</i>	
		<i>2014, %</i>	<i>2013, %</i>
N2 "Instant Liquidity Ratio" (assets receivable or realizable within one day / liabilities repayable on demand) (min)	Min 15.0	46.57	89.53
N3 "Current Liquidity Ratio" (assets receivable or realizable within 30 days / liabilities repayable within 30 days) (min)	Min 50.0	61.78	77.04
N4 "Long-Term Liquidity Ratio" (assets receivable in more than one year / sum of capital and liabilities repayable in more than one year) (max)	Max. 120.0	107.09	96.23

(Thousands of Russian rubles)

**21. Risk management (continued)****Liquidity risk and funding management (continued)***Analysis of financial liabilities by remaining contractual maturities*

The table below summarizes the maturity profile of the Bank's financial liabilities at 31 December based on contractual undiscounted repayment obligations. Repayments which are subject to notice are treated as if notice were to be given immediately. However, the Bank expects that many customers will not request repayment on the earliest date the Bank could be required to pay and the table does not reflect the expected cash flows indicated by the Bank's deposit retention history.

<b>Financial liabilities as at 31 December 2014</b>	<b>Expired maturity</b>	<b>Less than 3 months</b>	<b>3 to 12 months</b>	<b>1 to 5 years</b>	<b>Total</b>
Amounts due to credit institutions	27,588	1,199,599	–	–	<b>1,227,187</b>
Amounts due to customers	2,967,835	721,968	908,555	100,446	<b>4,698,804</b>
Debt securities issued	8,059	377,247	240,409	22,345	<b>648,060</b>
Other liabilities	–	891,296	–	–	<b>891,296</b>
<b>Total undiscounted financial liabilities</b>	<b>3,003,482</b>	<b>3,190,110</b>	<b>1,148,964</b>	<b>122,791</b>	<b>7,465,347</b>

<b>Financial liabilities as at 31 December 2013</b>	<b>Expired maturity</b>	<b>Less than 3 months</b>	<b>3 to 12 months</b>	<b>1 to 5 years</b>	<b>Total</b>
Amounts due to credit institutions	103,364	2,643,750	1,657,157	–	<b>4,404,271</b>
Derivative financial liabilities	–	2,047	–	–	<b>2,047</b>
Amounts due to customers	2,974,195	780,716	915,552	262,319	<b>4,932,782</b>
Debt securities issued	78,303	739,635	602,570	–	<b>1,420,508</b>
Other liabilities	–	14,902	–	–	<b>14,902</b>
<b>Total undiscounted financial liabilities</b>	<b>3,155,862</b>	<b>4,181,050</b>	<b>3,175,279</b>	<b>262,319</b>	<b>10,774,510</b>

The table below shows the contractual maturity of the Bank's commitments and contingencies. Each undrawn loan commitment is included in the time band containing the earliest date it can be drawn down. For issued financial guarantee contracts, the maximum amount of the guarantee is allocated to the earliest period in which the guarantee could be called.

	<b>Less than 3 months</b>	<b>3 to 12 months</b>	<b>1 to 5 years</b>	<b>Over 5 years</b>	<b>Total</b>
<b>2014</b>					
Outstanding credit facilities and guarantees	107,326	882,036	21,026	–	<b>1,010,388</b>
Operating lease commitments	3,924	70,684	339,120	1,372,494	<b>1,786,222</b>
<b>2013</b>					
Outstanding credit facilities and guarantees	33,417	980,562	336,942	–	<b>1,350,921</b>
Operating lease commitments	–	6,471	271,296	1,554,300	<b>1,832,067</b>

The Bank expects that not all of the contingent liabilities or commitments will be drawn before expiry of the commitments.

Included in due to customers are term deposits of individuals. In accordance with the Russian legislation, the Bank is obliged to repay such deposits upon demand of a depositor. Refer to Note 13.

**Market risk**

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchanges and equity prices. The Bank classifies exposures to market risk into either trading or non-trading portfolios. The market risk for the trading and non-trading portfolios is managed and monitored using other sensitivity analysis. Except for the concentrations within foreign currency, the Bank has no significant concentration of market risk.

*Interest rate risk*

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments. The following table demonstrates the sensitivity to a possible change in interest rates, with all other variables held constant, of the Bank's profit or loss.

(Thousands of Russian rubles)

**21. Risk management (continued)****Market risk (continued)**

The sensitivity of the profit or loss is the effect of the assumed changes in interest rates on the net gains from trading securities for one year based on the fixed rate trading securities held at 31 December 2014.

<b>Currency</b>	<b>Increase/(decrease) in basis points 2014</b>	<b>Sensitivity of profit before tax 2014</b>
RUB	3.99%/(3.99%)	(1,371)/1,371
USD	0.02%/(0.02%)	(12)/12

As at 31 December 2013:

<b>Currency</b>	<b>Increase/(decrease) in basis points 2013</b>	<b>Sensitivity of profit before tax 2013</b>
RUB	1.82%/(1.82%)	(16,703)/16,703
USD	0.03%/(0.03%)	(107)/107

*Currency risk*

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The Management Board has set limits on positions by currency based on the CBR regulations. Positions are monitored on a daily basis.

The table below indicates the currencies to which the Bank had significant exposure as at 31 December 2014 on its non-trading monetary assets and liabilities and its forecast cash flows. The analysis calculates the effect of a possible movement of the currency rate against the ruble on the profit or loss (due to the fair value of currency sensitive non-trading monetary assets and liabilities). The effect on equity does not differ from the effect on the profit or loss. All other variables are held constant. A negative amount in the table reflects a potential net reduction in the profit or loss or equity, while a positive amount reflects a net potential increase.

<b>Currency</b>	<b>Increase in currency rate in % 2014</b>	<b>Effect on profit before tax 2014</b>	<b>Increase in currency rate in % 2013</b>	<b>Effect on profit before tax 2013</b>
USD	28.54%	41,805	20.00%	294,674
EUR	29.58%	(27,998)	20.00%	(7,412)

<b>Currency</b>	<b>Decrease in currency rate in % 2014</b>	<b>Effect on profit before tax 2014</b>	<b>Decrease in currency rate in % 2013</b>	<b>Effect on profit before tax 2013</b>
USD	-28.54%	(41,805)	-10.21%	(150,407)
EUR	-29.58%	27,998	-8.63%	3,196

*Equity price risk*

The effect on profit before tax (as a result of a change in the fair value of equity instruments held as trading at 31 December) due to a reasonably possible change in equity indices, with all other variables held constant, is as follows:

<b>Market index</b>	<b>Increase in equity price 2014</b>	<b>Effect on profit before tax 2014</b>	<b>Increase in equity price 2013</b>	<b>Effect on profit before tax 2013</b>
MICEX index	23.59%	79,468	21.62%	21,433
<b>Market index</b>	<b>Decrease in equity price 2014</b>	<b>Effect on profit before tax 2014</b>	<b>Decrease in equity price 2013</b>	<b>Effect on profit before tax 2013</b>
MICEX index	-23.59%	(79,468)	-21.62%	(21,443)

(Thousands of Russian rubles)

**21. Risk management (continued)****Operational risk**

Operational risk is the risk of loss arising from systems failure, human error, fraud or external events. When controls fail to perform, operational risks can cause damage to reputation, have legal or regulatory implications, or lead to financial loss. The Bank cannot expect to eliminate all operational risks, but a control framework and monitoring and responding to potential risks could be effective tools to manage the risks. Controls should include effective segregation of duties, access, authorization and reconciliation procedures, staff education and assessment processes, including the use of internal audit.

**22. Fair value of financial instruments****Fair value measurement procedures**

Bank Treasury determines the policies and procedures for both recurring fair value measurement, such as unquoted trading and available-for-sale securities, unquoted derivatives, investment property and for non-recurring measurement, such as assets held for sale.

At each reporting date Bank Treasury reviews changes in the value of those assets and liabilities that require revaluation or reassessment according to the Bank's accounting policy. For the purposes of this analysis, Bank Treasury reviews key input data used in previous assessment by comparing information in the estimates with contracts and other relevant documents. Bank Treasury together with external appraisers compares every change in the fair value of assets and liabilities with the relevant external sources to determine appropriateness of the change. Regularly, Bank Treasury and external appraisers provide results to the Bank's independent auditors and discuss key assumptions used during the assessment.

**Fair value hierarchy**

For the purpose of fair value disclosures, the Bank has determined classes of assets and liabilities on the basis of their nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy.

The following table shows the analysis of financial instruments measured at fair value by level of the fair value hierarchy as at 31 December 2014:

<i>Valuation date</i>	<i>Fair value measurement using</i>			<i>Total</i>
	<i>Quoted prices in active markets (Level 1)</i>	<i>Significant observable inputs (Level 2)</i>	<i>Significant unobservable inputs (Level 3)</i>	
<b>Assets measured at fair value</b>				
Trading securities	603,457	–	–	<b>603,457</b>
Available-for-sale investment securities	–	–	120	<b>120</b>
<b>Assets for which fair values are disclosed</b>				
Cash and cash equivalents	1,809,340	–	–	<b>1,809,340</b>
Amounts due from credit institutions	–	–	92,186	<b>92,186</b>
Loans to customers	–	–	10,814,949	<b>10,814,949</b>
<b>Liabilities for which fair values are disclosed</b>				
Amounts due to credit institutions	–	–	1,210,430	<b>1,210,430</b>
Amounts due to customers	–	–	4,655,923	<b>4,655,923</b>
Debt securities issued	–	–	627,376	<b>627,376</b>

(Thousands of Russian rubles)

**22. Fair value of financial instruments (continued)****Fair value hierarchy (continued)**

The following table shows the analysis of financial instruments measured at fair value by level of the fair value hierarchy as at 31 December 2013:

Valuation date	Fair value measurement using			Total
	Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)	
<b>Assets measured at fair value</b>				
Derivative financial assets	–	898	–	898
Trading securities	1,732,699	–	–	1,732,699
Available-for-sale investment securities	–	–	159	159
<b>Assets for which fair values are disclosed</b>				
Cash and cash equivalents	3,271,509	–	–	3,271,509
Amounts due from credit institutions	–	–	456,135	456,135
Loans to customers	–	–	11,222,757	11,222,757
<b>Liabilities measured at fair value</b>				
Derivative financial liabilities	–	2,047	–	2,047
<b>Liabilities for which fair values are disclosed</b>				
Amounts due to credit institutions	–	–	4,373,681	4,373,681
Amounts due to customers	–	–	4,883,942	4,883,942
Debt securities issued	–	–	1,392,773	1,392,773

**Fair value of financial assets and liabilities not recorded at fair value**

Set out below is a comparison by class of the carrying values and fair values of the Bank's financial instruments that are not carried at fair value in the statement of financial position. The table does not include the fair values of non-financial assets and non-financial liabilities.

	Carrying value 2014	Fair value 2014	Unrecognized gain/(loss) 2014	Carrying value 2013	Fair value 2013	Unrecognized gain/(loss) 2013
<b>Financial assets</b>						
Cash and cash equivalents	1,809,340	1,809,340	–	3,271,509	3,271,509	–
Amounts due from credit institutions	92,186	92,186	–	456,135	456,135	–
Loans to customers	10,855,715	10,814,949	(40,766)	11,197,196	11,222,757	25,561
<b>Financial liabilities</b>						
Amounts due to credit institutions	1,210,430	1,210,430	–	4,373,681	4,373,681	–
Amounts due to customers	4,696,814	4,655,923	40,891	4,877,299	4,883,942	(6,643)
Debt securities issued	626,490	627,376	(886)	1,392,773	1,392,773	–
<b>Total unrecognized change in unrealized fair value</b>			<b>(761)</b>			<b>18,918</b>

(Thousands of Russian rubles)

## 22. Fair value of financial instruments (continued)

### Valuation techniques and assumptions

The following describes the methodologies and assumptions used to determine fair values for those financial instruments which are not already recorded at fair value in the financial statements.

#### *Assets for which fair value approximates carrying value*

For financial assets and financial liabilities that are liquid or having a short term maturity (less than three months) it is assumed that the carrying values approximate to their fair value. This assumption is also applied to demand deposits, savings accounts without a specific maturity and variable rate financial instruments.

#### *Fixed rate financial instruments*

The fair value of fixed rate financial assets and liabilities carried at amortized cost is estimated by comparing market interest rates when they were first recognized with current market rates offered for similar financial instruments. The estimated fair value of fixed interest bearing deposits is based on discounted cash flows using prevailing money-market interest rates for debt instruments with similar credit risk and maturity. For quoted debt instruments issued the fair value is determined based on quoted market prices. For those bonds issued where quoted market prices are not available, a discounted cash flow model is used based on a current interest rate yield curve appropriate for the remaining term to maturity.

#### *Financial instruments recorded at fair value*

The financial instruments recorded at fair value are measured based on quoted market price.

#### *Trading securities and available-for-sale investment securities*

Trading securities and available-for-sale investment securities valued using a valuation technique or pricing models primarily consist of unquoted equity and debt securities. Such assets are valued using valuation models which incorporate either only observable data or both observable and non-observable data. The non-observable inputs to the models include assumptions regarding the future financial performance of the investee, its risk profile, and economic assumptions regarding the industry and geographical jurisdiction in which the investee operates.

#### *Derivatives*

Derivatives valued using a valuation technique with market observable inputs are mainly currency swaps and forward foreign exchange contracts. The most frequently applied valuation techniques include forward pricing and swap models, using present value calculations. The models incorporate various inputs including the credit quality of counterparties, foreign exchange spot and forward rates and interest rate curves.

#### *Financial assets and financial liabilities carried at amortized cost*

Fair value of the quoted bonds is based on price quotations at the reporting date. The fair value of unquoted instruments, loans to customers, customer deposits, amounts due from credit institutions and amounts due to the CBR and credit institutions and other financial assets and liabilities, obligations under finance leases is estimated by discounting future cash flows using rates currently available for debt on similar terms, credit risk and remaining maturities.

(Thousands of Russian rubles)

**23. Maturity analysis of assets and liabilities**

The table below shows an analysis of assets and liabilities according to when they are expected to be recovered or settled. See Note 21 "Risk management" for the Bank's contractual undiscounted repayment obligations.

	<i>As at 31 December 2014</i>					
	<i>On demand and less than 1 month</i>	<i>1 to 6 months</i>	<i>6 months to 1 year</i>	<i>Over 1 year</i>	<i>Past due</i>	<i>Total</i>
<b>Financial assets</b>						
Cash and cash equivalents	1,809,340	–	–	–	–	1,809,340
Trading securities	603,457	–	–	–	–	603,457
Amounts due from credit institutions	33,010	–	–	59,176	–	92,186
Available-for-sale investment securities	–	–	–	120	–	120
Loans to customers	573,631	1,271,676	1,821,823	6,892,856	295,729	10,855,715
Property and equipment	–	–	–	36,154	–	36,154
Current income tax assets	–	–	3,882	–	–	3,882
Other assets	32,691	–	–	35,855	–	68,546
<b>Total</b>	<b>3,052,129</b>	<b>1,271,676</b>	<b>1,825,705</b>	<b>7,024,161</b>	<b>295,729</b>	<b>13,469,400</b>
<b>Financial liabilities</b>						
Amounts due to credit institutions	800,430	410,000	–	–	–	1,210,430
Amounts due to customers	3,215,156	697,695	683,645	100,318	–	4,696,814
Debt securities issued	252,232	126,301	228,555	19,402	–	626,490
Deferred income tax liabilities	–	–	–	724,756	–	724,756
Provision for contingencies	–	–	–	385,000	–	385,000
Other liabilities	30,461	–	–	–	–	30,461
<b>Total</b>	<b>4,298,279</b>	<b>1,233,996</b>	<b>912,200</b>	<b>1,229,476</b>	<b>–</b>	<b>7,673,951</b>
<b>Net</b>	<b>(1,246,150)</b>	<b>37,680</b>	<b>913,505</b>	<b>5,794,685</b>	<b>295,729</b>	<b>5,795,449</b>

(Thousands of Russian rubles)

**23. Maturity analysis of assets and liabilities (continued)**

	<i>As at 31 December 2013</i>					
	<i>On demand and less than 1 month</i>	<i>1 to 6 months</i>	<i>6 months to 1 year</i>	<i>Over 1 year</i>	<i>Past due</i>	<i>Total</i>
<b>Financial assets</b>						
Cash and cash equivalents	3,271,509	–	–	–	–	3,271,509
Trading securities	1,732,699	–	–	–	–	1,732,699
Amounts due from credit institutions	78,159	320,000	–	57,976	–	456,135
Derivative financial assets	898	–	–	–	–	898
Available-for-sale investment securities	–	–	–	159	–	159
Loans to customers	505,964	2,789,630	1,790,684	6,058,652	52,266	11,197,196
Property and equipment	–	–	–	42,433	–	42,433
Other assets	4,470	–	–	43,115	–	47,585
<b>Total</b>	<b>5,593,699</b>	<b>3,109,630</b>	<b>1,790,684</b>	<b>6,202,335</b>	<b>52,266</b>	<b>16,748,614</b>
<b>Financial liabilities</b>						
Amounts due to credit institutions	2,743,681	1,630,000	–	–	–	4,373,681
Derivative financial liabilities	2,047	–	–	–	–	2,047
Amounts due to customers	3,359,871	554,683	710,716	252,029	–	4,877,299
Debt securities issued	444,124	528,248	420,401	–	–	1,392,773
Current income tax liabilities	–	–	2,854	–	–	2,854
Deferred income tax liabilities	–	–	–	651,504	–	651,504
Other liabilities	14,902	–	–	–	–	14,902
<b>Total</b>	<b>6,564,625</b>	<b>2,712,931</b>	<b>1,133,971</b>	<b>903,533</b>	<b>–</b>	<b>11,315,060</b>
<b>Net</b>	<b>(970,926)</b>	<b>396,699</b>	<b>656,713</b>	<b>5,298,802</b>	<b>52,266</b>	<b>5,433,554</b>



(Thousands of Russian rubles)

**23. Maturity analysis of assets and liabilities (continued)**

As at 31 December 2014, the Bank has a negative liquidity gap for the terms less than one year. However, management of the Bank believes that in spite of a substantial portion of customer accounts being on demand (current accounts), diversification of these deposits by number and type, and the past experience of the Bank, would indicate that these deposits provide a long-term and stable source of funding. According to the Bank's estimates, as at 31 December 2014 and 2013, a portion of funds placed on the customers' current accounts and deposits with contractual maturities "On demand and less than 1 month" and "Up to 1 year" will be called for by the customers not earlier than in one month and one year, respectively:

	<b>31 December 2014</b>	<b>31 December 2013</b>
Amounts due to customers with contractual maturity "On demand" or "Less than 1 month"	2,220,493	1,145,307
Amounts due to customers with contractual maturity "Up to 1 year"	3,300,254	2,866,532

**24. Related party disclosures**

In accordance with IAS 24 *Related Party Disclosures*, parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions. In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form.

Related parties may enter into transactions which unrelated parties might not, and transactions between related parties may not be effected on the same terms, conditions and amounts as transactions between unrelated parties.

The volumes of related party transactions, outstanding balances at the year end and related expenses and income for the year are as follows:

	<b>2014</b>				<b>Total</b>
	<b>Shareholders</b>	<b>Entities under common control</b>	<b>Key management personnel</b>	<b>Other</b>	
Loans outstanding at 1 January, gross	644	605,000	–	3,025	<b>608,669</b>
<b>Loans outstanding at 31 December, gross</b>	<b>62</b>	<b>2,972,670</b>	<b>–</b>	<b>2,670</b>	<b>2,975,402</b>
Less: allowance for impairment at 31 December	(1)	(606,924)	–	(34)	<b>(606,959)</b>
<b>Loans outstanding at 31 December, net</b>	<b>61</b>	<b>2,365,746</b>	<b>–</b>	<b>2,636</b>	<b>2,368,443</b>
Deposits at 1 January	374,879	–	264,935	–	<b>639,814</b>
<b>Deposits at 31 December</b>	<b>–</b>	<b>–</b>	<b>396,514</b>	<b>–</b>	<b>396,514</b>
Customers' current accounts	160,794	131,647	4,054	551	<b>297,046</b>
Other liabilities	–	–	3	–	<b>3</b>
<b>Statement of comprehensive income</b>					
Interest income	62	260,546	–	347	<b>260,955</b>
Interest expense	576	–	22,472	6	<b>23,054</b>
(Allowance)/Reversal of allowance for loan impairment	6	(603,408)	–	(3)	<b>(603,405)</b>
Net fee and commission income	473	27	229	9	<b>738</b>
<b>Net gains/(losses) from foreign currencies</b>					
- dealing	(18,082)	–	(130,380)	(197)	<b>(148,659)</b>
Other administrative expenses (occupancy and rent)	68,920	6,595	–	–	<b>75,515</b>

(Thousands of Russian rubles)

**24. Related party disclosures (continued)**

	<b>2013</b>				<b>Total</b>
	<b>Shareholders</b>	<b>Entities under common control</b>	<b>Key management personnel</b>	<b>Other</b>	
Loans outstanding at 1 January, gross	19	541,860	25,274	3,830	<b>570,983</b>
<b>Loans outstanding at 31 December, gross</b>	<b>644</b>	<b>605,000</b>	–	<b>3,025</b>	<b>608,669</b>
Less: allowance for impairment at 31 December	(7)	(3,516)	–	(31)	<b>(3,554)</b>
<b>Loans outstanding at 31 December, net</b>	<b>637</b>	<b>601,484</b>	–	<b>2,994</b>	<b>605,115</b>
Deposits at 1 January	300,007	–	196,811	15,192	<b>512,010</b>
<b>Deposits at 31 December</b>	<b>374,879</b>	–	<b>264,935</b>	–	<b>639,814</b>
Customers' current accounts	22,245	69,368	13,971	146	<b>105,730</b>
Other liabilities	–	–	3	11	<b>14</b>
<b>Statement of comprehensive income</b>					
Interest income	18	60,106	–	421	<b>60,545</b>
Interest expense	12,545	–	14,413	4	<b>26,963</b>
(Allowance)/Reversal of allowance for loan impairment	(7)	(18,397)	(182)	(59)	<b>(18,645)</b>
Net fee and commission income	378	30	102	44	<b>553</b>
<b>Net gains/(losses) from foreign currencies</b>					
- dealing	(7,663)	–	(19,173)	0	<b>(26,836)</b>
Other administrative expenses (occupancy and rent)	68,871	6,272	–	–	<b>75,143</b>

Loans granted to related parties as at 31 December 2014 had interest rates from 10% to 15% (2013: from 11% to 15%), loans were extended from 3 months to 5 years (2013: from 6 months to 5 years). Interest rates on deposits received from related parties as at 31 December 2014 ranged from 2% to 13% (2013: from 2.5% to 9%), the deposits were attracted for the period from 1 month to 1 year (2013: from 2 months to 1 year).

Compensation to key management personnel comprised the following:

	<b>2014</b>	<b>2013</b>
Salaries and other short-term benefits	31,432	43,281
Social security costs	3,828	4,982
<b>Total key management personnel compensation</b>	<b>35,260</b>	<b>48,263</b>

**25. Capital adequacy**

The Bank's capital management objectives are to comply with the capital requirements set by the CBR and to safeguard the Bank's ability to continue as a going concern.

The Bank manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Bank may adjust the amount of dividend payment to its shareholder, return capital to shareholders or issue capital securities.

According to the effective capital requirements established by the CBR, banks should maintain a ratio of capital to risk-weighted assets ('capital adequacy ratio') at a level exceeding the mandatory minimum ratio.

	<b>Statutory ratio</b>	<b>Actual ratio</b>	
		<b>2014</b>	<b>2013</b>
Capital adequacy ratio (N 1.0)	Minimum 10.0%	19.9%	14.9%
Core capital adequacy ratio (N 1.1)	Minimum 5.0%	19.6%	14.6%
Main capital adequacy ratio (N 1.2)	Minimum 5.5%	19.6%	14.6%